



IASA: Insurance Accounting Fundamentals



Abi Clough, MBA, CPCU

Chief Executive Officer
AbiLeads

Abi Potter Clough is a keynote speaker, author, and business consultant focused on leadership, personal branding, insurtech, and risk management. She has more than 15 years of experience at a Fortune 500 company with operational leadership, lean management consulting, and digital communications. Clough chairs The Institutes CPCU Society International Insurance Interest Group and devotes time to many international risk management projects.

Grover Edie, MBA, FCAS, MAAA, CERA, CPCU, ARM, ARP

Consulting Actuary
Huggins Actuarial Services, Inc.

Grover Edie is a consulting actuary for Huggins Actuarial Services, Inc., and editor-in-chief of Actuarial Review, the Casualty Actuarial Society (CAS) newsletter. Edie is also a member of the Applied Math Advisory Board of Kettering University.

Before joining Huggins Actuarial Services, Edie was vice president and chief actuary at Michigan Millers Mutual Insurance Company. He also served as vice president and chief actuary at GMAC Insurance Company, where he oversaw all actuarial activities, including pricing, loss reserving, and enterprise risk management in personal auto, commercial lines, auto extended service contracts, assumed reinsurance, and other miscellaneous lines of insurance. Edie holds an MBA degree in finance and is a CAS fellow and a member of the American Academy of Actuaries.





TJ Hill, CPCU

Assistant Product Manager
GAINSCO Insurance Company

TJ Hill is assistant product manager for GAINSCO Insurance Company. Previously, he was a product and pricing analyst supporting the specialty lines products of National General Insurance Company.

Hill has worked in the insurance business for eight years, with experience in product and rate development as well as product system implementation in both small and large personal and commercial lines companies. A graduate of East Carolina University with a double major in risk management and insurance (RMI) and management information systems, he is an active supporter of the RMI program at the university.

John Kadous, CPCU, CPM

Vice President–Personal Lines and Auto
American Association of Insurance Services

John Kadous is vice president–personal lines and auto at the American Association of Insurance Services. He has more than 34 years of experience in insurance, including 13 years with GEICO and 12 years as an underwriting and product management director with USAA.

Kadous holds a bachelor’s degree from the University of Iowa and an MBA degree from Regis University.



Glenn Leung, CPCU, AIAF, ARe, ASLI

Vice President–Financial Analysis
Surplus Line Association of California

Glenn Leung leads the financial analysis team at the Surplus Line Association of California, focused on analyzing the financial solvency of nonadmitted insurers in California. Leung and his team review more than 125 United States and alien insurers that write more than \$10 billion of premium each year. A 15-year veteran of the insurance industry, Leung is president of the Golden Gate CPCU Society Chapter and chair of The Institutes CPCU Society’s Reinsurance & Excess Surplus Lines Interest Group.



Tessa Lucero, CPCU, ARM, AMIM

Vice President, Marine, Cargo and Logistics
Marsh USA

Tessa Lucero is a client adviser and placement specialist at Marsh, with expertise in hull and liability, cargo, and logistics insurance. She has been preparing students for The Institutes' exams since 1991 and has led prep courses for every CPCU® exam The Institutes offer, as well as for Associate in Risk Management (ARM™), Associate in Marine Insurance Management (AMIM®), Associate in Insurance Accounting and Finance (AIAF™), and Associate in Reinsurance (ARe™) courses.

A past president of the Los Angeles CPCU Society Chapter, she is currently its education chair. Lucero holds the CPCU, ARM, AMIM, ARe, AIAF, AIS, and AIT designations.

