

# THE INSTITUTES 2024 ORDER FORM FOR STUDY MATERIALS: EDITION 6—ASIA

Prices and availability are subject to change.

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TO ORDER YOUR STUDY MATERIALS:		
1. Indicate when you plan to take your exam.	5. Add up your order value on the back, and enter the sum in the order value blank below.	Once you complete the form, you can fax your completed form to (610) 725-1019 or email contract@TheInstitutes.org.  To help us avoid duplicating your order, please do not fax the same order more than once; do not fax and email the same order.
2. If this order is to be billed, fill out the account number, purchase order number, and billing address.	6. Add the order value, figure discount if applicable, add shipping and handling costs, and select a payment method. See page 2 for shipping information.	
3. Provide your shipping address.		
4. Select your study materials.		

1. PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

January 15–March 15, 2025     
  April 15–June 15, 2025     
  July 15–September 15, 2025     
  October 15–December 15, 2024

2. BILL TO (COMPLETE ALL FIELDS):

(Established accounts only. All other orders must be prepaid. Please direct questions about establishing an account to Accounts Receivable.)

<input type="text"/>	<input type="text"/>
Billing Account #	Purchase Order #
Name—Please print clearly.	
Firm Name—if business address	
Address	
City and State	ZIP Code
Country	
Daytime Phone Number (Please include area code.)	

3. SHIP TO:

First Name
Last Name
Firm Name—if business address (business address preferred)
Street Address (Do not use PO Box.)
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Country and Postal Code
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5. ORDER

Order Value (from other side)	\$
Net Order Value	
Shipping and Handling Charges—Select your shipping and handling charges based on the destination of your order. (See options below for India, other countries in Asia, and Guam.)	
<b>INDIA Only</b>	
<input type="checkbox"/> 10% of the net order value for orders \$750 or less and shipped to one address	\$
<input type="checkbox"/> 8% of the net order value for orders over \$750 and shipped to one address	\$
Handling Charge—\$10 Per Order (Deliveries in India Only)	Add \$10 in India \$
<b>Other Countries in ASIA (NOT India)</b>	
<input type="checkbox"/> 25% of the net order value	\$
Handling Charge—\$25 Per Order (Deliveries to Countries in Asia Other Than India)	Add \$25 in Asia \$
<b>Guam</b> —Contact The Institutes for your best shipping option. Email us at Quotes@TheInstitutes.org	
Subtotal (Net Amount plus Shipping and Handling)	\$
Total Amount Enclosed (Must be paid in U.S. funds, charged to a billing account, or charge order to a credit card below.) Make checks payable to The Institutes.	\$

American Express    
 Diners Club    
 Discover    
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Account No. \_\_\_\_\_ Exp. Date \_\_\_\_\_ CSV \_\_\_\_\_  
Cardholder's Signature \_\_\_\_\_ Billing Address Zip Code \_\_\_\_\_  
(mandatory on all charge orders)

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4.

ITEM #	DESCRIPTION	QUANTITY	UNIT COST	AMOUNT
				\$
Order Value (Carry this total to front of order form.)				\$

You can register for Institutes online classes with this order form. If you are uncertain about your study materials, Visit our Website, TheInstitutes.org, call Customer Success at (610) 644-2100, or email questions to CustomerSuccess@TheInstitutes.org.

The Institutes' courses and programs are dynamic in nature. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore course topics, program requirements, and pricing are subject to change at any time.

**SHIPPING AND HANDLING INFORMATION**

All in-stock materials are shipped within five business days of our receiving the order.

**Shipping to India**—Orders \$750 net or less (and shipped to one address) add 10% of the net order value plus \$10 handling charge. All orders over \$750 net (and shipped to one address) add 8% of the net order value plus \$10 handling charge.

**Shipping to all other countries in Asia, NOT India**—Add 25% of the net order value plus \$25 handling charge. There may be additional fees and/or taxes when the shipment passes through customs at the destination country. These charges are the responsibility of the package recipient.

**Shipping to Guam**—Contact The Institutes with your order via email for the best shipping option. Email us at Quotes@TheInstitutes.org.

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# THE INSTITUTES 2024 ORDER FORM FOR STUDY MATERIALS: EDITION 6—ASIA

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## KEY TO ORDER FORM SYMBOLS

▶ Revised/New Content. \* The studybook is a text/course guide combination.

## STUDY MATERIALS

ITEM #

UNIT COST

### CPCU DESIGNATION PROGRAM (Foundation Courses)

<b>CPCU 500</b>	<b>Becoming a Leader in Risk Management and Insurance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I500CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C500	379
<b>CPCU 520</b>	<b>Meeting Challenges Across Insurance Operations</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I520CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C520	379
<b>CPCU 530</b>	<b>Applying Legal Concepts to Insurance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I530CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C530	379
<b>CPCU 540</b>	<b>Contributing to Insurer Financial Performance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I540CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C540	379
<b>CPCU 550</b>	<b>Maximizing Value with Data and Technology</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I550CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C550	379

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
CPCU 551	<b>Managing Commercial Property Risk</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I551CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C551	379
CPCU 552	<b>Managing Commercial Liability Risk</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I552CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C552	379
CPCU 555	<b>Advancing Personal Insurance Products</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I555CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C555	379
CPCU 556	<b>Building a Competitive Edge in Personal Lines</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I556CPB	\$469
	<b>Online Learning with Exam Prep</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C556	379

STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
SM 18	<b>Essentials of Supervision</b> <b>Basic Print Package</b> (includes Text and Course Guide)	I18RP	\$129
SM 19	<b>Supervisory Skills</b> <b>Basic Print Package</b> (includes Text and Course Guide)	I19RP	\$129
AINS 101	<b>Increasing Your Insurance IQ</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive video course with study guides, complete exam prep, and simulated credentialing exam)	C101	\$329
AINS 102	<b>Understanding Personal Insurance</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive video course with study guides, complete exam prep, and simulated credentialing exam)	C102	\$329
AINS 103	<b>Exploring Commercial Insurance</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive video course with study guides, complete exam prep, and simulated credentialing exam)	C103	\$329
AIS 320	▶ <b>Delivering Dynamic Insurance Services</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIS320	\$329
AIT 24	<b>General Insurance for IT and Support Professionals</b> <b>Standard Package</b> , 1st ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	24SP	229
API 320	▶ <b>Evaluating and Underwriting Personal Lines Risks</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAPI320	\$379
API 321	▶ <b>Effectively Managing a Personal Lines Portfolio</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAPI321	\$379
AIC 300	<b>Claims in an Evolving World</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC300	\$379
AIC 301	<b>Expanding Your Claims Perspective</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC301	\$379
AIC 302	<b>Successfully Evaluating Auto Claims</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC302	\$379
AIC 303	<b>Successfully Evaluating Liability Claims</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC303	\$379
AIC 304	<b>Successfully Evaluating Property Claims</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC304	\$379
AIC 305	<b>Successfully Evaluating Workers Compensation Claims</b> <b>Online Learning with Exam Prep Package</b> , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC305	\$379
AIC 330	▶ <b>Leading a Successful Claims Team</b> <b>Online Learning with Exam Prep 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC330	\$379

STUDY MATERIALS		ITEM #	UNIT COST
<b>SPPA 30</b>	<b>Public Adjuster Claim Handling Principles and Practices</b>		
	<b>Basic Print Package</b> (includes Text, Course Guide, and Practice Exams Access)	ISPPA30RP	\$219
<b>AIM 330</b>	<b>Leading in an Evolving Risk Environment</b>		
	<b>Online Learning with Exam Prep 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	ICAIM330	\$379
<b>AIM 331</b>	<b>Managing Strategic Threats and Opportunities</b>		
	<b>Online Learning with Exam Prep 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	ICAIM331	\$379
<b>ARM 400</b>	<b>Risk in an Evolving World</b>		
	<b>Recommended Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I400CPB	\$469
	<b>Online Only Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C400	379
<b>ARM 401</b>	<b>Holistically Assessing Risk</b>		
	<b>Recommended Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I401CPB	\$469
	<b>Online Only Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C401	379
<b>ARM 402</b>	<b>Successfully Treating Risk</b>		
	<b>Recommended Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I402CPB	\$469
	<b>Online Only Package, 1st edition</b> (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C402	379

STUDY MATERIALS		ITEM #	UNIT COST
<b>ACRM 401</b> ▶ <b>Effectively Managing Cyber Risk</b>	<b>Online Learning with Exam Prep Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CACRM401	\$379
	<b>ACRM 402</b> ▶ <b>Successfully Implementing Cyber Coverages</b>		
<b>ACRM 402</b> ▶ <b>Successfully Implementing Cyber Coverages</b>	<b>Online Learning with Exam Prep Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CACRM402	\$379
	<b>AU 60</b> ▶ <b>Evaluating Commercial Underwriting Risks</b>		
<b>AU 60</b> ▶ <b>Evaluating Commercial Underwriting Risks</b>	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I60CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C60	379
<b>AU 61</b> ▶ <b>Underwriting Organizations' Property Risks</b>	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I60CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C60	379
<b>AU 62</b> ▶ <b>Underwriting Organizations' Liability Risks</b>	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I62CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C62	379
<b>AU 67</b> ▶ <b>Managing Underwriting Success</b>	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I67CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C67	379
<b>PBP 401</b> ▶ <b>Becoming a Strategic Program Administrator</b>	<b>Online Learning with Exam Prep Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CPBP401	\$379
	<b>PBP 402</b> ▶ <b>Understanding Program Administrator Contracts and Submissions</b>		
<b>PBP 402</b> ▶ <b>Understanding Program Administrator Contracts and Submissions</b>	<b>Online Learning with Exam Prep Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CPBP402	\$379

STUDY MATERIALS		ITEM #	UNIT COST
AAI 301	<b>Becoming a Successful Insurance Agent</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI301	\$279
	<b>Segment A Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI301A	\$159
	<b>Segment B Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI301B	\$159
AAI 302	<b>Growing a Book of Business</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI302	\$279
	<b>Segment A Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI302A	\$159
	<b>Segment B Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI302B	\$159
AAI 303	<b>Understanding Coverage Solutions</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI303	\$279
	<b>Segment A Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI303A	\$159
	<b>Segment B Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI303B	\$159
AAI 330	<b>Managing a Thriving Agency</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI330	\$279
APA 320	<b>Understanding Premium Auditing</b>		
	<b>Online Learning with Exam Prep, 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAPA320	\$379
APA 321	<b>Auditing Premiums for Insurance Products</b>		
	<b>Online Learning with Exam Prep, 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated-credentialing exam)	CAPA321	\$379
AIAF 320	▶ <b>Insurer Accounting and Finance Principles</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIAF320	\$379
AIAF 321	▶ <b>Managing Insurer Risk and Capital</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIAF321	\$379
AMIM 320	▶ <b>Insuring Ocean Marine Risks</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> , (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAMIM320	\$379
AMIM 321	▶ <b>Meeting Inland Marine Insurance Needs</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> , (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAMIM321	\$379
ARe 320	<b>Serving the Reinsurance Customer</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> , (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CARE320	\$379
ARe 321	<b>Exploring Reinsurance Products and Transactions</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> , (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CARE321	\$379
ARe 322	<b>Developing and Executing Treaty Reinsurance Contracts</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> , (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CARE322	\$379



STUDY MATERIALS		ITEM #	UNIT COST
AFSB 151	<b>Understanding Surety Bond Basics</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I151CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C151	379
AFSB 152	<b>Analyzing Contract Surety Bonding</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I152CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C152	379
AFSB 153	<b>Mastering Commercial Surety Bonding and Crime Insurance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I153CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C153	379
ASLI 320	<b>Understanding Surplus Lines Operations</b>		
	<b>Recommended Package</b> , 1st edition (Course book, online course, assignment quizzes, practice exam)	IASLI320CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, assignment quizzes, practice exam)	CASLI320	379
ASLI 321	<b>Managing Risks with Surplus Lines Coverage</b>		
	<b>Recommended Package</b> , 1st edition (Course book, online course, assignment quizzes, practice exam)	IASLI321CPB	\$469
	<b>Online Only Package</b> , 1st edition (Online course, assignment quizzes, practice exam)	CASLI321	379
AIDA 401	▶ <b>Using Data Analytics to Strengthen the Insurance Value Chain</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIDA401	\$379
AIDA 402	▶ <b>Developing and Implementing Data-Driven Strategies</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIDA402	\$379
ARC 301	<b>Navigating the Insurance Regulatory Environment</b>		
	<b>Online Only Package, 1st edition</b> (Online course, assignment quizzes, practice exams)	CARC301	\$379
PTC I	<b>Core Property Adjusting Principles</b> (12 online courses plus exams in one package)	PTC1-PKG	\$449
PTC II	<b>Exterior Loss Adjusting</b> (12 online courses plus exams in one package)	PTC2-PKG	\$449
PTC III	<b>Interior Loss Adjusting</b> (12 online courses plus exams in one package)	PTC3-PKG	\$449
PTC I & II	<b>Bonus Package</b> (PTC I and II courses plus exams in one package)	PTC1-2-PKGS	\$848
PTC I & III	<b>Bonus Package</b> (PTC I and III courses plus exams in one package)	PTC1-3-PKGS	\$848
RMI 315	<b>Introduction to Risk Management and Insurance</b> —1st ed. (Textbook with Exam Access)	IRMI 315-02	\$180

STUDY MATERIALS		ITEM #	UNIT COST
<b>ACSR 321</b>	<b>Becoming a Successful CSR</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> , (Interactive course with printable study outline and course book, complete exam prep, and simulated credentialing exam)	CACSR321	\$279
<b>ACSR 322</b>	<b>Addressing Coverage Inquiries</b>		
	<b>Online Learning with Exam Prep Package, 1st edition</b> , (Interactive course with printable study outline and course book, complete exam prep, and simulated credentialing exam)	CACSR322	\$279
<b>M-AB 131</b>	<b>Examining Workers Compensation Coverage</b>	M-AB 131	\$79
<b>M-AB 132</b>	<b>Understanding P&amp;C Ratemaking and Pricing</b>	M-AB 132	\$79
<b>M-AB 133</b>	<b>Excelling at Account Management</b>	M-AB 133	\$79
<b>M-AB 134</b>	<b>Exploring Today's Risk Management and Insurance Landscape</b>	M-AB 134	\$79
<b>M-AB 135</b>	<b>Closing Business Income Coverage Gaps</b>	M-AB 135	\$79
<b>WCCA 10</b>	<b>Foundations of California Workers' Compensation Claims</b>		
	<b>Recommended Package</b> , 2nd edition (Textbook, online course, practice exams)	WCCA10-RP	\$219
	<b>Online Only Package</b> , 2nd edition (Online course, practice exams)	WCCA10-OL	139
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