

# THE INSTITUTES 2025 ORDER FORM FOR STUDY MATERIALS: EDITION 2—ASIA

Prices and availability are subject to change.

The Institutes | 720 Providence Road | Suite 100 | Malvern, PA 19355-3433  
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 Email: CustomerSuccess@TheInstitutes.org



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TO ORDER YOUR STUDY MATERIALS:		
1. Indicate when you plan to take your exam.	5. Add up your order value on the back, and enter the sum in the order value blank below.	Once you complete the form, you can fax your completed form to (610) 725-1019 or email contract@TheInstitutes.org.  To help us avoid duplicating your order, please do not fax the same order more than once; do not fax and email the same order.
2. If this order is to be billed, fill out the account number, purchase order number, and billing address.	6. Add the order value, figure discount if applicable, add shipping and handling costs, and select a payment method. See page 2 for shipping information.	
3. Provide your shipping address.		
4. Select your study materials.		

1. PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

January 15–March 15, 2025     
  April 15–June 15, 2025     
  July 15–September 15, 2025     
  October 15–December 15, 2025

2. BILL TO (COMPLETE ALL FIELDS):

(Established accounts only. All other orders must be prepaid. Please direct questions about establishing an account to Accounts Receivable.)

<input type="text"/>	<input type="text"/>
Billing Account #	Purchase Order #
Name—Please print clearly.	
Firm Name—if business address	
Address	
City and State	ZIP Code
Country	
Daytime Phone Number (Please include area code.)	

3. SHIP TO:

First Name
Last Name
Firm Name—if business address (business address preferred)
Street Address (Do not use PO Box.)
City
Country and Postal Code
Email Address (Please read our privacy statement at TheInstitutes.org.)
Daytime Phone Number

5. ORDER

Order Value (from other side)	\$
Net Order Value	
Shipping and Handling Charges—Select your shipping and handling charges based on the destination of your order. (See options below for India, other countries in Asia, and Guam.)	
<b>INDIA Only</b>	
<input type="checkbox"/> 10% of the net order value for orders \$750 or less and shipped to one address	\$
<input type="checkbox"/> 8% of the net order value for orders over \$750 and shipped to one address	\$
Handling Charge—\$10 Per Order (Deliveries in India Only)	Add \$10 in India \$
<b>Other Countries in ASIA (NOT India)</b>	
<input type="checkbox"/> 25% of the net order value	\$
Handling Charge—\$25 Per Order (Deliveries to Countries in Asia Other Than India)	Add \$25 in Asia \$
<b>Guam</b> —Contact The Institutes for your best shipping option. Email us at Quotes@TheInstitutes.org	
Subtotal (Net Amount plus Shipping and Handling)	\$
Total Amount Enclosed (Must be paid in U.S. funds, charged to a billing account, or charge order to a credit card below.) Make checks payable to The Institutes.	\$

6.



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## KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

▶ Revised/New Content.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Foundation Courses)			
<b>CPCU 500</b>	<b>Becoming a Leader in Risk Management and Insurance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	500CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	500OA	399
<b>CPCU 520</b>	<b>Meeting Challenges Across Insurance Operations</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	520CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	520OA	399
<b>CPCU 530</b>	<b>Applying Legal Concepts to Insurance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	530CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	530OA	399
<b>CPCU 540</b>	<b>Contributing to Insurer Financial Performance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	540CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	540OA	399
<b>CPCU 550</b>	<b>Maximizing Value with Data and Technology</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	550CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	550OA	399

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STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
<b>CPCU 551</b>	<b>Managing Commercial Property Risk</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	551CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	551OA	399
<b>CPCU 552</b>	<b>Managing Commercial Liability Risk</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	552CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	552OA	399
<b>CPCU 555</b>	<b>Advancing Personal Insurance Products</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	555CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	555OA	399
<b>CPCU 556</b>	<b>Building a Competitive Edge in Personal Lines</b>		
	<b>Recommended Package</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	556CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	556OA	399

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STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
<b>SM 18</b>	<b>Essentials of Supervision</b>		
	<b>Basic Print Package</b> (includes Text and Course Guide)	18RP	\$149
<b>SM 19</b>	<b>Supervisory Skills</b>		
	<b>Basic Print Package</b> (includes Text and Course Guide)	19RP	\$149
<b>AINS 101</b>	<b>Increasing Your Insurance IQ</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1010A	\$349
<b>AINS 102</b>	<b>Understanding Personal Insurance</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1020A	\$349
<b>AINS 103</b>	<b>Exploring Commercial Insurance</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1030A	\$349
<b>AIS 320</b>	▶ <b>Delivering Dynamic Insurance Services</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIS3200A	\$349
<b>AIT 24</b>	<b>General Insurance for IT and Support Professionals</b>		
	<b>Recommended Package</b> —1st edition (Textbook, online course, course guide, practice exams, review notes, flashcards, QuizMe app)	24PRP	\$349
	<b>Standard Package</b> , 1st edition (Textbook, online course, course guide, practice exams, QuizMe app)	24SP	249
<b>API 320</b>	▶ <b>Evaluating and Underwriting Personal Lines Risks</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	API3200A	\$399
<b>API 321</b>	▶ <b>Effectively Managing a Personal Lines Portfolio</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	API3210A	\$399

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STUDY MATERIALS		ITEM #	UNIT COST
AIC 300	<b>Claims in an Evolving World</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3000A	\$399
AIC 301	<b>Expanding Your Claims Perspective</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3010A	\$399
AIC 302	<b>Successfully Evaluating Auto Claims</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3020A	\$399
AIC 303	<b>Successfully Evaluating Liability Claims</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3030A	\$399
AIC 304	<b>Successfully Evaluating Property Claims</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3040A	\$399
AIC 305	<b>Successfully Evaluating Workers Compensation Claims</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3050A	\$399
AIC 330	<b>Leading a Successful Claims Team</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3300A	\$399
SPPA 30	<b>Public Adjuster Claim Handling Principles and Practices</b>		
	<b>Standard Package</b> , 1st edition (Textbook, course guide, practice exams, review notes, flashcards, QuizMe app)	SPPA30CP	\$329
	<b>Recommended Package</b> , 1st edition (Textbook, online course, course guide, practice exams, review notes, flashcards, QuizMe app)	SPPA30CPB	399
AIM 330	<b>Leading in an Evolving Risk Environment</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIM3300A	\$399
AIM 331	<b>Managing Strategic Threats and Opportunities</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIM3310A	\$399

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STUDY MATERIALS		ITEM #	UNIT COST
<b>ARM 400</b>	<b>Risk in an Evolving World</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	400CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	400OA	399
<b>ARM 401</b>	<b>Holistically Assessing Risk</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	401CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	401OA	399
<b>ARM 402</b>	<b>Successfully Treating Risk</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	402CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	402OA	399
<b>ACRM 401</b>	▶ <b>Effectively Managing Cyber Risk</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	ACRM401OA	\$399
<b>ACRM 402</b>	▶ <b>Successfully Implementing Cyber Coverages</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	ACRM402OA	\$399
<b>AU 60</b>	<b>Evaluating Commercial Underwriting Risks</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	60CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated, credentialing exam, QuizMe app)	60OA	399
<b>AU 61</b>	<b>Underwriting Organizations' Property Risks</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	61CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	61OA	399
<b>AU 62</b>	<b>Underwriting Organizations' Liability Risks</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	62CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	62OA	399
<b>AU 67</b>	<b>Managing Underwriting Success</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	67CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	67OA	399

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<b>PBP 401</b>	▶ <b>Becoming a Strategic Program Administrator</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	PBP4010A	\$399
<b>PBP 402</b>	▶ <b>Understanding Program Administrator Contracts and Submissions</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	PBP4020A	\$399
<b>AAI 301</b>	<b>Becoming a Successful Insurance Agent</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3010A	\$299
	<b>Segment A Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI301AOA	\$169
	<b>Segment B Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI301BOA	\$169
<b>AAI 302</b>	<b>Growing a Book of Business</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3020A	\$299
	<b>Segment A Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI302AOA	\$169
	<b>Segment B Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI302BOA	\$169
<b>AAI 303</b>	<b>Understanding Coverage Solutions</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3030A	\$299
	<b>Segment A Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI303AOA	\$169
	<b>Segment B Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI303BOA	\$169
<b>AAI 330</b>	<b>Managing a Thriving Agency</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3300A	\$299
<b>APA 320</b>	<b>Understanding Premium Auditing</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	APA3200A	\$399
<b>APA 321</b>	<b>Auditing Premiums for Insurance Products</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	APA3210A	\$399
<b>AIAF 320</b>	▶ <b>Insurer Accounting and Finance Principles</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIAF3200A	\$399
<b>AIAF 321</b>	▶ <b>Managing Insurer Risk and Capital</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIAF3210A	\$399

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<b>AMIM 320</b>	<b>▶ Insuring Ocean Marine Risks</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AMIM3200A	\$399
<b>AMIM 321</b>	<b>▶ Meeting Inland Marine Insurance Needs</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AMIM3210A	\$399
<b>ARE 320</b>	<b>Serving the Reinsurance Customer</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3200A	\$399
<b>ARE 321</b>	<b>Exploring Reinsurance Products and Transactions</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3210A	\$399
<b>ARE 322</b>	<b>Developing and Executing Treaty Reinsurance Contracts</b>		
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3220A	\$399
<b>AFSB 151</b>	<b>Understanding Surety Bond Basics</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	151CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1510A	399
<b>AFSB 152</b>	<b>Analyzing Contract Surety Bonding</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	152CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1520A	399
<b>AFSB 153</b>	<b>Mastering Commercial Surety Bonding and Crime Insurance</b>		
	<b>Recommended Package</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	153CPB	\$499
	<b>Online Learning with Exam Prep and QuizMe App</b> , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1530A	399
<b>ASLI 320</b>	<b>Understanding Surplus Lines Operations</b>		
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