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KEY TO ORDER FORM SYMBOLS

Revised/New Content.

STUDY MATERIA		ITEM #	UNIT COST
CPCU DESIGNAT	ION PROGRAM (Foundation Courses)		
CPCU 500	Becoming a Leader in Risk Management and Insurance		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I500CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C500	399
CPCU 520	Meeting Challenges Across Insurance Operations		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I520CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C520	399
CPCU 530	Applying Legal Concepts to Insurance		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I530CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C530	399
CPCU 540	Contributing to Insurer Financial Performance		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I540CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C540	399
CPCU 550	Maximizing Value with Data and Technology		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I550CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C550	399

STUDY MATERIA		ITEM #	UNIT COST
CPCU DESIGNAT	ION PROGRAM (Concentration Courses)		
CPCU 551	Managing Commercial Property Risk		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I551CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C551	399
CPCU 552	Managing Commercial Liability Risk		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I552CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C552	399
CPCU 555	Advancing Personal Insurance Products		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I555CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C555	399
CPCU 556	Building a Competitive Edge in Personal Lines		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book)	I556CPB	\$499
	Online Learning with Exam Prep, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	C556	399

STUDY MATER	RIALS		ITEM #	UNIT COST
ASSOCIATE DE	SIGN	ITION PROGRAMS AND OTHER INSTITUTES COURSES		
SM 18		Essentials of Supervision		
		Basic Print Package (includes Text and Course Guide)	I18RP	\$149
SM 19		Supervisory Skills		
		Basic Print Package (includes Text and Course Guide)	I19RP	\$149
AINS 101		Increasing Your Insurance IQ		
		Online Learning with Exam Prep Package, 1st edition (Interactive video course with study guides, complete exam prep, and simulated credentialing exam)	C101	\$349
AINS 102		Understanding Personal Insurance		
		Online Learning with Exam Prep Package, 1st edition (Interactive video course with study guides, complete exam prep, and simulated credentialing exam)	C102	\$349
AINS 103		Exploring Commercial Insurance		
		Online Learning with Exam Prep Package, 1st edition (Interactive video course with study guides, complete exam prep, and simulated credentialing exam)	C103	\$349
AIS 320		Delivering Dynamic Insurance Services		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIS320	\$349
AIT 24		General Insurance for IT and Support Professionals		
		Standard Package , 1st ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	24SP	\$249
API 320		Evaluating and Underwriting Personal Lines Risks		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAPI320	\$399
API 321		Effectively Managing a Personal Lines Portfolio		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAPI321	\$399
AIC 300		Claims in an Evolving World		
		Online Learning with Exam Prep Package , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC300	\$399
AIC 301		Expanding Your Claims Perspective		
		Online Learning with Exam Prep Package , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC301	\$399
AIC 302		Successfully Evaluating Auto Claims		
		Online Learning with Exam Prep Package , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC302	\$399
AIC 303		Successfully Evaluating Liability Claims		
		Online Learning with Exam Prep Package , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC303	\$399
AIC 304		Successfully Evaluating Property Claims		
		Online Learning with Exam Prep Package , 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC304	\$399
AIC 305		Successfully Evaluating Workers Compensation Claims		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC305	\$399
AIC 330		Leading a Successful Claims Team		
		Online Learning with Exam Prep 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIC330	\$399

STUDY MATERIAL	S	ITEM #	UNIT COST
AIM 330	Leading in an Evolving Risk Environment		
	Online Learning with Exam Prep 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	ICAIM330	\$399
AIM 331	Managing Strategic Threats and Opportunities		
	Online Learning with Exam Prep 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	ICAIM331	\$399
ARM 400	Risk in an Evolving World		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I400CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C400	399
ARM 401	Holistically Assessing Risk		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I401CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C401	399
ARM 402	Successfully Treating Risk		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	1402CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C402	399

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ACRM 401	► Effectively Managing Cyber Risk		
	Online Learning with Exam Prep Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CACRM401	\$399
ACRM 402	► Successfully Implementing Cyber Coverages		
	Online Learning with Exam Prep Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CACRM402	\$399
AU 60	Evaluating Commercial Underwriting Risks		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I60CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C60	399
AU 61	Underwriting Organizations' Property Risks		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I60CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C60	399
AU 62	Underwriting Organizations' Liability Risks		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I62CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C62	399
AU 67	Managing Underwriting Success		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	167CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C67	399
PBP 401	▶ Becoming a Strategic Program Administrator		
	Online Learning with Exam Prep Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CPBP401	\$399
PBP 402	► Understanding Program Administrator Contracts and Submissions		
	Online Learning with Exam Prep Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam)	CPBP402	\$399

STUDY MATERIA	ALS		ITEM #	UNIT COST
AAI 301		Becoming a Successful Insurance Agent		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI301	\$299
		Segment A Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI301A	\$169
		Segment B Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI301B	\$169
AAI 302		Growing a Book of Business		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI302	\$299
		Segment A Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI302A	\$169
		Segment B Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI302B	\$169
AAI 303		Understanding Coverage Solutions		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI303	\$299
		Segment A Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI303A	\$169
		Segment B Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI303B	\$169
AAI 330		Managing a Thriving Agency		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, and simulated credentialing exam)	CAAI330	\$299
APA 320		Understanding Premium Auditing		
		Online Learning with Exam Prep, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAPA320	\$399
APA 321		Auditing Premiums for Insurance Products		
		Online Learning with Exam Prep, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated-credentialing exam)	CAPA321	\$399
AIAF 320		Insurer Accounting and Finance Principles		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIAF320	\$399
AIAF 321		Managing Isurer Risk and Capital		
		Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIAF321	\$399
AMIM 320		Insuring Ocean Marine Risks		
		Online Learning with Exam Prep Package, 1st edition , (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAMIM320	\$399
AMIM 321	•	Meeting Inland Marine Insurance Needs		
		Online Learning with Exam Prep Package, 1st edition, (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAMIM321	\$399
ARe 320		Serving the Reinsurance Customer		
		Online Learning with Exam Prep Package, 1st edition, (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CARE320	\$399
ARe 321		Exploring Reinsurance Products and Transactions		
		Online Learning with Exam Prep Package, 1st edition, (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CARE321	\$399
ARe 322		Developing and Executing Treaty Reinsurance Contracts		
		Online Learning with Exam Prep Package, 1st edition, (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CARE322	\$399

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AFSB 151	Understanding Surety Bond Basics		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I151CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C151	399
AFSB 152	Analyzing Contract Surety Bonding		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I152CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C152	399
AFSB 153	Mastering Commercial Surety Bonding and Crime Insurance		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I153CPB	\$499
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C153	399
ASLI 320	Understanding Surplus Lines Operations		
	Recommended Package, 1st edition (Course book, online course, assignment quizzes, practice exam)	IASLI320CPB	\$499
	Online Only Package, 1st edition (Online course, assignment quizzes, practice exam)	CASLI320	399
ASLI 321	Managing Risks with Surplus Lines Coverage		
	Recommended Package, 1st edition (Course book, online course, assignment quizzes, practice exam)	IASLI321CPB	\$499
	Online Only Package, 1st edition (Online course, assignment quizzes, practice exam)	CASLI321	399
AIDA 401 ►	Using Data Analytics to Strengthen the Insurance Value Chain		
	Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIDA401	\$399
AIDA 402	Developing and Implementing Data-Driven Strategies		
	Online Learning with Exam Prep Package, 1st edition (Interactive course with printable study outline, complete exam prep, and simulated credentialing exam)	CAIDA402	\$399
ARC 301	Navigating the Insurance Regulatory Environment		
	Online Only Package, 1st edition (Online course, assignment quizzes, practice exams)	CARC301	\$399
PTC I	Core Property Adjusting Principles (12 online courses plus exams in one package)	PTC1-PKG	\$469
PTC II	Exterior Loss Adjusting (12 online courses plus exams in one package)	PTC2-PKG	\$469
PTC III	Interior Loss Adjusting (12 online courses plus exams in one package)	PTC3-PKG	\$469
PTC I & II	Bonus Package (PTC I and II courses plus exams in one package)	PTC1-2-PKGS	\$879
PTC I & III	Bonus Package (PTC I and III courses plus exams in one package)	PTC1-3-PKGS	\$879
RMI 315	Introduction to Risk Management and Insurance—1st ed. (Textbook with Exam Access)	IRMI 315-02	\$180

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ACSR 321	Becoming a Successful CSR		
	Online Learning with Exam Prep Package, 1st edition, (Interactive course with printable study outline and course book, complete exam prep, and simulated credentialing exam)	CACSR321	\$299
ACSR 322	Addressing Coverage Inquiries		
	Online Learning with Exam Prep Package, 1st edition, (Interactive course with printable study outline and course book, complete exam prep, and simulated credentialing exam)	CACSR322	\$299
M-AB 131	Examining Workers Compensation Coverage	M-AB 131	\$79
M-AB 132	Understanding P&C Ratemaking and Pricing	M-AB 132	\$79
M-AB 133	Excelling at Account Management	M-AB 133	\$79
M-AB 134	Exploring Today's Risk Management and Insurance Landscape	M-AB 134	\$79
M-AB 135	Closing Business Income Coverage Gaps	M-AB 135	\$79
NCCA 10	Foundations of California Workers' Compensation Claims		
	Recommended Package, 2nd edition (Textbook, online course, practice exams)	WCCA10-RP	\$239
	Online Only Package, 2nd edition (Online course, practice exams)	WCCA10-OL	159
NCCA 11	Establishing Injury and Affirmative Defenses in CA Workers Compensation Claims		
	Recommended Package, 2nd edition (Textbook, online course, practice exams)	WCCA11-RP	\$239
	Online Only Package, 2nd edition (Online course, practice exams)	WCCA11-OL	159
WCCA 12	Medical Benefits in CA Workers Compensation Claims		
	Recommended Package, 2nd edition (Textbook, online course, practice exams)	WCCA12-RP	\$239
	Online Only Package, 2nd edition (Online course, practice exams)	WCCA12-OL	159
NCCA 14	Disability and Death Benefits in CA Workers Compensation Claims		
	Recommended Package, 2nd edition (Textbook, online course, practice exams)	WCCA14-RP	\$23!
	Online Only Package, 2nd edition (Online course, practice exams)	WCCA14-OL	15!
NCCA 15	Discovery and Litigation in CA Workers Compensation Claims		
	Recommended Package, 2nd edition (Textbook, online course, practice exams)	WCCA15-RP	\$23
	Online Only Package, 2nd edition (Online course, practice exams)	WCCA15-OL	159
NCCP 16	Permanent Disability Rating in CA Workers Compensation Claims		
	Recommended Package, 1st edition (Textbook, online course, practice exams)	WCCP16-RP	\$24
	Online Only Package, 1st edition (Online course, practice exams)	WCCP16-OL	15!
NCCP 17	Statutes of Limitations, Jurisdiction, and Civil Remedies in CA Workers Compensation Claims		
	Recommended Package, 1st edition (Textbook, online course, practice exams)	WCCP17-RP	\$24
	Online Only Package, 1st edition (Online course, practice exams)	WCCP17-OL	15
NCCP 18	Advanced Issues in Discovery and Litigation in CA Workers Compensation Claims		
	Recommended Package, 1st edition (Textbook, online course, practice exams)	WCCP18-RP	\$24
	Online Only Package, 1st edition (Online course, practice exams)	WCCP18-OL	15
NCCP 20	Advanced Topics in CA Workers Compensation Claims		
	Recommended Package, 1st edition (Textbook, online course, practice exams)	WCCP20-RP	\$24
	Online Only Package, 1st edition (Online course, practice exams)	WCCP20-OL	159

January 2025