

THE INSTITUTES 2025 ORDER FORM FOR STUDY MATERIALS: EDITION 3—ASIA

Prices and availability are subject to change.

The Institutes | 720 Providence Road | Suite 100 | Malvern, PA 19355-3433
 Tel: (610) 644-2100 (8 AM – 6 PM eastern time, weekdays) | Fax: (610) 640-9576
 Email: CustomerSuccess@TheInstitutes.org



The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' Website, TheInstitutes.org or email questions to CustomerSuccess@TheInstitutes.org.

TO ORDER YOUR STUDY MATERIALS:		
1. Indicate when you plan to take your exam.	5. Add up your order value on the back, and enter the sum in the order value blank below.	Once you complete the form, you can fax your completed form to (610) 725-1019 or email contract@TheInstitutes.org. To help us avoid duplicating your order, please do not fax the same order more than once; do not fax and email the same order.
2. If this order is to be billed, fill out the account number, purchase order number, and billing address.	6. Add the order value, figure discount if applicable, add shipping and handling costs, and select a payment method. See page 2 for shipping information.	
3. Provide your shipping address.		
4. Select your study materials.		

1. PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

January 15–March 15, 2026
 April 15–June 15, 2025
 July 15–September 15, 2025
 October 15–December 15, 2025

2. BILL TO (COMPLETE ALL FIELDS):

(Established accounts only. All other orders must be prepaid. Please direct questions about establishing an account to Accounts Receivable.)

<input type="text"/>	<input type="text"/>
Billing Account #	Purchase Order #
Name—Please print clearly.	
Firm Name—if business address	
Address	
City and State	ZIP Code
Country	
Daytime Phone Number (Please include area code.)	

3. SHIP TO:

First Name
Last Name
Firm Name—if business address (business address preferred)
Street Address (Do not use PO Box.)
City
Country and Postal Code
Email Address (Please read our privacy statement at TheInstitutes.org.)
Daytime Phone Number

5. ORDER

Order Value (from other side)	\$
Net Order Value	
Shipping and Handling Charges—Select your shipping and handling charges based on the destination of your order. (See options below for India, other countries in Asia, and Guam.)	
INDIA Only	
<input type="checkbox"/> 10% of the net order value for orders \$750 or less and shipped to one address	\$
<input type="checkbox"/> 8% of the net order value for orders over \$750 and shipped to one address	\$
Handling Charge—\$10 Per Order (Deliveries in India Only)	Add \$10 in India \$
Other Countries in ASIA (NOT India)	
<input type="checkbox"/> 25% of the net order value	\$
Handling Charge—\$25 Per Order (Deliveries to Countries in Asia Other Than India)	Add \$25 in Asia \$
Guam —Contact The Institutes for your best shipping option. Email us at Quotes@TheInstitutes.org	
Subtotal (Net Amount plus Shipping and Handling)	\$
Total Amount Enclosed (Must be paid in U.S. funds, charged to a billing account, or charge order to a credit card below.) Make checks payable to The Institutes.	\$

6.

American Express
 Diners Club
 Discover
 MasterCard
 VISA

Account No. _____ Exp. Date _____ CSV _____
Cardholder's Signature _____ Billing Address Zip Code _____
(mandatory on all charge orders)

INSTITUTES USE ONLY:
P C \$ _____ # _____ GF AF EX

4.

ITEM #	DESCRIPTION	QUANTITY	UNIT COST	AMOUNT
				\$
Order Value (Carry this total to front of order form.)				\$

You can register for Institutes online classes with this order form. If you are uncertain about your study materials, Visit our Website, TheInstitutes.org, call Customer Success at (610) 644-2100, or email questions to CustomerSuccess@TheInstitutes.org.

The Institutes' courses and programs are dynamic in nature. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore course topics, program requirements, and pricing are subject to change at any time.

SHIPPING AND HANDLING INFORMATION

All in-stock materials are shipped within five business days of our receiving the order.

Shipping to India—Orders \$750 net or less (and shipped to one address) add 10% of the net order value plus \$10 handling charge. All orders over \$750 net (and shipped to one address) add 8% of the net order value plus \$10 handling charge.

Shipping to all other countries in Asia, NOT India—Add 25% of the net order value plus \$25 handling charge. There may be additional fees and/or taxes when the shipment passes through customs at the destination country. These charges are the responsibility of the package recipient.

Shipping to Guam—Contact The Institutes with your order via email for the best shipping option. Email us at Quotes@TheInstitutes.org.

PRICES AND AVAILABILITY ARE SUBJECT TO CHANGE.

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

THE INSTITUTES 2025 ORDER FORM FOR STUDY MATERIALS: EDITION 3—ASIA

Prices and availability are subject to change.

The Institutes | 720 Providence Road | Suite 100 | Malvern, PA 19355-3433

Tel: (800) 644-2101 (8 AM–6 PM eastern time, weekdays) | Fax: (610) 640-9576 (Do not mail copies of faxed orders.)

Email: CustomerSuccess@TheInstitutes.org • Order online at TheInstitutes.org



KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

▶ Revised/New Content.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Foundation Courses)			
CPCU 500	Becoming a Leader in Risk Management and Insurance		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	500CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	500OA	399
CPCU 520	Meeting Challenges Across Insurance Operations		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	520CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	520OA	399
CPCU 530	Applying Legal Concepts to Insurance		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	530CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	530OA	399
CPCU 540	Contributing to Insurer Financial Performance		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	540CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	540OA	399
CPCU 550	Maximizing Value with Data and Technology		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	550CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	550OA	399

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
CPCU 551	Managing Commercial Property Risk		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	551CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	551OA	399
CPCU 552	Managing Commercial Liability Risk		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	552CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	552OA	399
CPCU 555	Advancing Personal Insurance Products		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	555CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	555OA	399
CPCU 556	Building a Competitive Edge in Personal Lines		
	Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	556CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	556OA	399

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
SM 18	Essentials of Supervision Basic Print Package (includes Text and Course Guide)	18RP	\$149
SM 19	Supervisory Skills Basic Print Package (includes Text and Course Guide)	19RP	\$149
AINS 101	Increasing Your Insurance IQ Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1010A	\$349
AINS 102	Understanding Personal Insurance Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1020A	\$349
AINS 103	Exploring Commercial Insurance Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1030A	\$349
AIS 320	Delivering Dynamic Insurance Services Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIS3200A	\$349
AIT 24	General Insurance for IT and Support Professionals Recommended Package —1st edition (Textbook, online course, course guide, practice exams, review notes, flashcards, QuizMe app) Online Learning and QuizMe App , 1st edition (Online course, assignment quizzes, practice exams, QuizMe app)	24PRP 240A	\$349 249
API 320	Evaluating and Underwriting Personal Lines Risks Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	API3200A	\$399
API 321	Effectively Managing a Personal Lines Portfolio Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	API3210A	\$399
AIO 101	▶ Understanding Claims and Underwriting Fundamentals Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIO1010A	\$349
AIO 102	▶ Navigating Insurance Policy Administration Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIO1020A	\$349

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
AIC 300	Claims in an Evolving World		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3000A	\$399
AIC 301	Expanding Your Claims Perspective		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3010A	\$399
AIC 302	Successfully Evaluating Auto Claims		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3020A	\$399
AIC 303	Successfully Evaluating Liability Claims		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3030A	\$399
AIC 304	Successfully Evaluating Property Claims		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3040A	\$399
AIC 305	Successfully Evaluating Workers Compensation Claims		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3050A	\$399
AIC 330	Leading a Successful Claims Team		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3300A	\$399
SPPA 30	Public Adjuster Claim Handling Principles and Practices		
	Standard Package , 1st edition (Textbook, course guide, practice exams, review notes, flashcards, QuizMe app)	SPPA30CP	\$329
	Recommended Package , 1st edition (Textbook, online course, course guide, practice exams, review notes, flashcards, QuizMe app)	SPPA30CPB	399
AIM 330	Leading in an Evolving Risk Environment		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIM3300A	\$399
AIM 331	Managing Strategic Threats and Opportunities		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIM3310A	\$399

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
ARM 400	Risk in an Evolving World		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	400CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	400OA	399
ARM 401	Holistically Assessing Risk		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	401CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	401OA	399
ARM 402	Successfully Treating Risk		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	402CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	402OA	399
ACRM 401	▶ Effectively Managing Cyber Risk		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	ACRM401OA	\$399
ACRM 402	▶ Successfully Implementing Cyber Coverages		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	ACRM402OA	\$399
AU 60	Evaluating Commercial Underwriting Risks		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	60CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated, credentialing exam, QuizMe app)	60OA	399
AU 61	Underwriting Organizations' Property Risks		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	61CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	61OA	399
AU 62	Underwriting Organizations' Liability Risks		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	62CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	62OA	399
AU 67	Managing Underwriting Success		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	67CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	67OA	399

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
PBP 401	▶ Becoming a Strategic Program Administrator		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	PBP4010A	\$399
PBP 402	▶ Understanding Program Administrator Contracts and Submissions		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	PBP4020A	\$399
AAI 301	Becoming a Successful Insurance Agent		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3010A	\$299
	Segment A Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI301AOA	\$169
	Segment B Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI301BOA	\$169
AAI 302	Growing a Book of Business		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3020A	\$299
	Segment A Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI302AOA	\$169
	Segment B Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI302BOA	\$169
AAI 303	Understanding Coverage Solutions		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3030A	\$299
	Segment A Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI303AOA	\$169
	Segment B Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI303BOA	\$169
AAI 330	Managing a Thriving Agency		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3300A	\$299
APA 320	Understanding Premium Auditing		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	APA3200A	\$399
APA 321	Auditing Premiums for Insurance Products		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	APA3210A	\$399
AIAF 320	▶ Insurer Accounting and Finance Principles		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIAF3200A	\$399
AIAF 321	▶ Managing Insurer Risk and Capital		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIAF3210A	\$399

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
AMIM 320	Insuring Ocean Marine Risks		
	Online Learning with Exam Prep and QuizMe App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AMIM3200A	\$399
AMIM 321	Meeting Inland Marine Insurance Needs		
	Online Learning with Exam Prep and QuizMe App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AMIM3210A	\$399
ARE 320	Serving the Reinsurance Customer		
	Online Learning with Exam Prep and QuizMe App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3200A	\$399
ARE 321	Exploring Reinsurance Products and Transactions		
	Online Learning with Exam Prep and QuizMe App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3210A	\$399
ARE 322	Developing and Executing Treaty Reinsurance Contracts		
	Online Learning with Exam Prep and QuizMe App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3220A	\$399
AFSB 151	Understanding Surety Bond Basics		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	151CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1510A	399
AFSB 152	Analyzing Contract Surety Bonding		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	152CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1520A	399
AFSB 153	Mastering Commercial Surety Bonding and Crime Insurance		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	153CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1530A	399
ASLI 320	Understanding Surplus Lines Operations		
	Recommended Package , 1st edition (Course book, online course, assignment quizzes, practice exam, QuizMe app)	ASLI320CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, assignment quizzes, practice exam, QuizMe app)	ASLI3200A	399
ASLI 321	Managing Risks with Surplus Lines Coverage		
	Recommended Package , 1st edition (Course book, online course, assignment quizzes, practice exam, QuizMe app)	ASLI321CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, assignment quizzes, practice exam, QuizMe app)	ASLI3210A	399

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
AIDA 401	▶ Using Data Analytics to Strengthen the Insurance Value Chain		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIDA4010A	\$399
AIDA 402	▶ Developing and Implementing Data-Driven Strategies		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIDA4020A	\$399
ARC 301	Navigating the Insurance Regulatory Environment		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, assignment quizzes, practice exams, QuizMe app)	ARC3010A	\$399
ACSR 321	Becoming a Successful CSR		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, QuizMe app)	ACSR3210A	\$299
ACSR 322	Addressing Coverage Inquiries		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, QuizMe app)	ACSR3220A	\$299
M-AB 131	Examining Workers Compensation Coverage	M-AB 131	\$79
M-AB 132	Understanding P&C Ratemaking and Pricing	M-AB 132	\$79
M-AB 133	Excelling at Account Management	M-AB 133	\$79
M-AB 134	Exploring Today's Risk Management and Insurance Landscape	M-AB 134	\$79
M-AB 135	Closing Business Income Coverage Gaps	M-AB 135	\$79
RMI 315	Introduction to Risk Management and Insurance , 1st edition (Textbook with Exam Access)	RMI 315-02	\$180
PTC I	Core Property Adjusting Principles (12 online courses plus exams in one package)—Contact Customer Success to order		\$469
PTC II	Exterior Loss Adjusting (12 online courses plus exams in one package)—Contact Customer Success to order		\$469
PTC III	Interior Loss Adjusting (12 online courses plus exams in one package)—Contact Customer Success to order		\$469
PTC I & II	Bonus Package (PTC I and II courses plus exams in one package)—Contact Customer Success to order		\$879
PTC I & III	Bonus Package (PTC I and III courses plus exams in one package)—Contact Customer Success to order		\$879
WCCA 300	▶ Analyzing the Workers Compensation Landscape		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	WCCA3000A	\$379
WCCA 301	▶ Handling Workers Compensation Claims		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	WCCA3010A	\$379
WCCA 302	▶ Conducting Workers Compensation Investigations		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	WCCA3020A	\$379
INSTITUTES ONLINE COURSES—\$25 per Professional Development Hour (PDH). New online learning courses are coming soon! Log on to TheInstitutes.org for details.			

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.