THE INSTITUTES 2025 ORDER FORM FOR STUDY MATERIALS: EDITION 6



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Questions? Just call Customer Success at (800) 644-2101. We will be glad to answer questions and help you select the appropriate course!

SHIPPING AND HANDLING INFORMATION

All in-stock materials are shipped within two business days of our receiving the order.

Shipping Charges: All orders are shipped by UPS. You will be charged the UPS published rate for shipping. Orders shipped to Alaska, Hawaii, and Puerto Rico will be shipped by UPS Second Day Air. An additional \$10 handling fee will be charged for 2nd Day Air and Overnight Air deliveries.

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PRICES AND AVAILABILITY ARE SUBJECT TO CHANGE.

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KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

► Revised/New Content.

STUDY MATERIAL		ITEM #	UNIT COST
	ON PROGRAM (Foundation Courses)		
CPCU 500	Becoming a Leader in Risk Management and Insurance		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	500CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5000A	399
CPCU 520	Meeting Challenges Across Insurance Operations		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	520CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5200A	399
CPCU 530	Applying Legal Concepts to Insurance		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	530CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5300A	399
CPCU 540	Contributing to Insurer Financial Performance		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	540CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5400A	399
CPCU 550	Maximizing Value with Data and Technology		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	550CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5500A	399

STUDY MATERIAL:		ITEM #	UNIT COST
CPCU DESIGNATION	ON PROGRAM (Concentration Courses)		
CPCU 551	Managing Commercial Property Risk		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	551CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5510A	399
CPCU 552	Managing Commercial Liability Risk		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	552CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5520A	399
CPCU 555	Advancing Personal Insurance Products		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	555CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5550A	399
CPCU 556	Building a Competitive Edge in Personal Lines		
	Recommended Package, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, printed course book, QuizMe app)	556CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	5560A	399

STUDY MATERIA	\LS		ITEM #	UNIT COST
ASSOCIATE DES	IGNATI	ON PROGRAMS AND OTHER INSTITUTES COURSES		
SM 18		Essentials of Supervision		
		Basic Print Package (includes Text and Course Guide)	18RP	\$149
SM 19		Supervisory Skills		
		Basic Print Package (includes Text and Course Guide)	19RP	\$149
AINS 101		Increasing Your Insurance IQ		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1010A	\$349
AINS 102		Understanding Personal Insurance		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1020A	\$349
AINS 103		Exploring Commercial Insurance		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive video course with study guides, complete exam prep, simulated credentialing exam, QuizMe app)	1030A	\$349
AIS 320		Delivering Dynamic Insurance Services		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIS3200A	\$349
AIT 401	>	Understanding the Insurance Landscape		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIT4010A	\$379
API 320		Evaluating and Underwriting Personal Lines Risks		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	API3200A	\$399
API 321		Effectively Managing a Personal Lines Portfolio		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	API3210A	\$399
AIO 101	>	Understanding Claims and Underwriting Fundamentals		
		Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIO1010A	\$349
AIO 102	>	Navigating Insurance Policy Administration		
		Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIO1020A	\$349
ACRR 401	>	Responding to Natural Catastrophe Risks		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ACRR4010A	\$399
ACRR 402	>	Managing Catastrophe Risks Caused by Humans		
		Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ACRR4020A	\$399

STUDY MATERIALS		ITEM #	UNIT COST
AIC 300	Claims in an Evolving World		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3000A	\$399
AIC 301	Expanding Your Claims Perspective		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3010A	\$399
AIC 302	Successfully Evaluating Auto Claims		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3020A	\$399
AIC 303	Successfully Evaluating Liability Claims		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3030A	\$39
AIC 304	Successfully Evaluating Property Claims		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3040A	\$39
AIC 305	Successfully Evaluating Workers Compensation Claims		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3050A	\$39
AIC 330	Leading a Successful Claims Team		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIC3300A	\$39
SPPA 300 •	Navigating Claims as a Public Adjuster		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	SPPA3000A	\$37
AIM 330	Leading in an Evolving Risk Environment		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIM3300A	\$39
AIM 331	Managing Strategic Threats and Opportunities		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIM3310A	\$39
PEBC 110 >	Recommending Employee Benefit Solutions		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	PEBC110OA	\$38
PEBC 112	Becoming an Effective Employee Benefits Consultant		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	PEBC112OA	\$389

STUDY MATERIALS		ITEM #	UNIT COST
ARM 400	Risk in an Evolving World		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	400CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	4000A	399
ARM 401	Holistically Assessing Risk		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	401CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	4010A	399
ARM 402	Successfully Treating Risk		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	402CPB	\$499
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	4020A	399
ACRM 401 ▶	Effectively Managing Cyber Risk		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	ACRM4010A	\$399
ACRM 402	Successfully Implementing Cyber Coverages		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	ACRM4020A	\$399
AU 60	Evaluating Commercial Underwriting Risks		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	60CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated, credentialing exam, QuizMe app)	600A	399
AU 61	Underwriting Organizations' Property Risks		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	61CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	610A	399
AU 62	Underwriting Organizations' Liability Risks		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	62CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	620A	399
AU 67	Managing Underwriting Success		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	67CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	670A	399

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PBP 401	► Becoming a Strategic Program Administrator		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	PBP4010A	\$399
PBP 402	► Understanding Program Administrator Contracts and Submissions		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, QuizMe app)	PBP402OA	\$399
AAI 301	Becoming a Successful Insurance Agent		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3010A	\$299
	Segment A Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI301AOA	\$169
	Segment B Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI301BOA	\$169
AAI 302	Growing a Book of Business		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3020A	\$299
	Segment A Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI302AOA	\$169
	Segment B Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI302BOA	\$169
AAI 303	Understanding Coverage Solutions		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3030A	\$299
	Segment A Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI303AOA	\$169
	Segment B Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI303BOA	\$169
AAI 330	Managing a Thriving Agency		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, QuizMe app)	AAI3300A	\$299
APA 320	Understanding Premium Auditing		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	APA3200A	\$399
APA 321	Auditing Premiums for Insurance Products		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	APA3210A	\$399
AIAF 320	Insurer Accounting and Finance Principles		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIAF3200A	\$399
AIAF 321	Managing Isurer Risk and Capital		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIAF3210A	\$399

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AMIM 320	Insuring Ocean Marine Risks	Trewr	0031
	Online Learning with Exam Prep and QuizMe App, 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AMIM3200A	\$399
AMIM 321	Meeting Inland Marine Insurance Needs		
	Online Learning with Exam Prep and QuizMe App, 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AMIM3210A	\$399
ARe 320	Serving the Reinsurance Customer		
	Online Learning with Exam Prep and QuizMe App, 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3200A	\$399
ARe 321	Exploring Reinsurance Products and Transactions		
	Online Learning with Exam Prep and QuizMe App, 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3210A	\$399
ARe 322	Developing and Executing Treaty Reinsurance Contracts		
	Online Learning with Exam Prep and QuizMe App, 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	ARE3220A	\$399
AFSB 151	Understanding Surety Bond Basics		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	151CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1510A	399
AFSB 152	Analyzing Contract Surety Bonding		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	152CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1520A	399
AFSB 153	Mastering Commercial Surety Bonding and Crime Insurance		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, QuizMe app)	153CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, QuizMe app)	1530A	399
ASLI 320	Understanding Surplus Lines Operations		
	Recommended Package, 1st edition (Course book, online course, assignment quizzes, practice exam, QuizMe app)	ASLI320CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, assignment quizzes, practice exam, QuizMe app)	ASLI3200A	399
ASLI 321	Managing Risks with Surplus Lines Coverage		
	Recommended Package, 1st edition (Course book, online course, assignment quizzes, practice exam, QuizMe app)	ASLI321CPB	\$499
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, assignment quizzes, practice exam, QuizMe app)	ASLI3210A	399

STUDY MATERIALS		ITEM #	UNIT COST
AIDA 401	Using Data Analytics to Strengthen the Insurance Value Chain		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIDA4010A	\$399
AIDA 402	Developing and Implementing Data-Driven Strategies		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	AIDA402OA	\$399
ARC 301	Navigating the Insurance Regulatory Environment		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Online course, assignment quizzes, practice exams, QuizMe app)	ARC3010A	\$399
ACSR 321	Becoming a Successful CSR		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, QuizMe app)	ACSR3210A	\$299
ACSR 322	Addressing Coverage Inquiries		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, QuizMe app)	ACSR3220A	\$299
M-AB 131	Examining Workers Compensation Coverage	M-AB 131	\$79
M-AB 132	Understanding P&C Ratemaking and Pricing	M-AB 132	\$79
M-AB 133	Excelling at Account Management	M-AB 133	\$79
M-AB 134	Exploring Today's Risk Management and Insurance Landscape	M-AB 134	\$79
M-AB 135	Closing Business Income Coverage Gaps	M-AB 135	\$79
RMI 315	Introduction to Risk Management and Insurance, 1st edition (Textbook with Exam Access)	RMI 315-02	\$180
PTC I	Core Property Adjusting Principles (12 online courses plus exams in one package)—Contact Customer Success to order		\$469
PTC II	Exterior Loss Adjusting (12 online courses plus exams in one package)—Contact Customer Success to order		\$469
PTC III	Interior Loss Adjusting (12 online courses plus exams in one package)—Contact Customer Success to order		\$469
PTC I & II	Bonus Package (PTC I and II courses plus exams in one package)—Contact Customer Success to order		\$879
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WCCA 300 ▶	Analyzing the Workers Compensation Landscape		
	Online Learning with Exam Prep and QuizMe App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	WCCA3000A	\$379
WCCA 301	Handling Workers Compensation Claims		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	WCCA3010A	\$379
WCCA 302	Conducting Workers Compensation Investigations		
	Online Learning with Exam Prep and QuizMe App, 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, QuizMe app)	WCCA3020A	\$379
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