

THE INSTITUTES 2026 ORDER FORM FOR STUDY MATERIALS: EDITION 1



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The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

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4. Select your study materials.
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PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

1. ☐ January 15–March 15, 2026 ☐ April 15–June 15, 2026 ☐ July 15–September 15, 2026 ☐ October 15–December 15, 2026

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4.

[illegible]

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Questions? Just call Customer Success at (800) 644-2101. We will be glad to answer questions and help you select the appropriate course!

SHIPPING AND HANDLING INFORMATION

All in-stock materials are shipped within two business days of our receiving the order.

Shipping Charges: All orders are shipped by UPS. You will be charged the UPS published rate for shipping. Orders shipped to Alaska, Hawaii, and Puerto Rico will be shipped by UPS Second Day Air. An additional \$10 handling fee will be charged for 2nd Day Air and Overnight Air deliveries.

If you need to know the shipping rate before placing your order, contact CustomerSuccess@TheInstitutes.org or call (800) 644-2101.

International Orders: Place your order on our website TheInstitutes.org. Shipping charges will be added at the time of your order. International deliveries are subject to additional charges for duties and taxes that are assessed at the time of customs clearance. Due to increased fuel costs, please note that a UPS fuel surcharge will be added to all international orders. The surcharge fluctuates by month, and notice of the exact surcharge will be included with your shipping quote.

Return Information: Before returning any study materials, contact Customer Success at The Institutes [Phone: (800) 644-2101; Fax: (610) 640-9576] for approval and instructions. You are responsible for the shipment until it arrives at our warehouse. Please ship using a traceable method or insure the package. Any printed materials must be returned within 30 days in the same condition received—the sender is responsible for return shipping and shipping charges will not be refunded.

PRICES AND AVAILABILITY ARE SUBJECT TO CHANGE.

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KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

► Revised/New Content.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Foundation Courses)			
CPCU 500	Becoming a Leader in Risk Management and Insurance		
	CPCU 500 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU500COMP	\$519
	CPCU 500 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU500RECO	\$419
CPCU 520	Meeting Challenges Across Insurance Operations		
	CPCU 520 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU520COMP	\$519
	CPCU 520 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU520RECO	\$419
CPCU 530	Applying Legal Concepts to Insurance		
	CPCU 530 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU530COMP	\$519
	CPCU 530 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU530RECO	\$419
CPCU 540	Contributing to Insurer Financial Performance		
	CPCU 540 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU540COMP	\$519
	CPCU 540 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU540RECO	\$419
CPCU 550	Maximizing Value with Data and Technology		
	CPCU 550 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU550COMP	\$519
	CPCU 550 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU550RECO	\$419

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STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
CPCU 551	Managing Commercial Property Risk		
	CPCU 551 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU551COMP	\$519
	CPCU 551 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU551RECO	\$419
CPCU 552	Managing Commercial Liability Risk		
	CPCU 552 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU552COMP	\$519
	CPCU 552 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU552RECO	\$419
CPCU 555	Advancing Personal Insurance Products		
	CPCU 555 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU555COMP	\$519
	CPCU 555 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU555RECO	\$419
CPCU 556	Building a Competitive Edge in Personal Lines		
	CPCU 556 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU556COMP	\$519
	CPCU 556 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU556RECO	\$419

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STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
AINS 101	Increasing Your Insurance IQ		
	AINS 101 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1010A	\$359
AINS 102	Understanding Personal Insurance		
	AINS 102 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1020A	\$359
AINS 103	Exploring Commercial Insurance		
	AINS 103 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1030A	\$359
AIS 320	Delivering Dynamic Insurance Services		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIS3200A	\$359
AIT 401	► Understanding the Insurance Landscape		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIT4010A	\$389
API 320	Evaluating and Underwriting Personal Lines Risks		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	API3200A	\$415
API 321	Effectively Managing a Personal Lines Portfolio		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	API3210A	\$415
AIO 101	► Understanding Claims and Underwriting Fundamentals		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIO1010A	\$359
AIO 102	► Navigating Insurance Policy Administration		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIO1020A	\$359
ACRR 401	► Responding to Natural Catastrophe Risks		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	ACRR4010A	\$415
ACRR 402	► Managing Catastrophe Risks Caused by Humans		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	ACRR4020A	\$415

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STUDY MATERIALS		ITEM #	UNIT COST
AIC 300	Claims in an Evolving World		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC300OLPK	\$419
AIC 301	Expanding Your Claims Perspective		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC301OLPK	\$419
AIC 302	Successfully Evaluating Auto Claims		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC302OLPK	\$419
AIC 303	Successfully Evaluating Liability Claims		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC303OLPK	\$419
AIC 304	Successfully Evaluating Property Claims		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC304OLPK	\$419
AIC 305	Successfully Evaluating Workers Compensation Claims		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC305OLPK	\$419
AIC 330	Leading a Successful Claims Team		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC330OLPK	\$419
SPPA 300	► Navigating Claims as a Public Adjuster		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	SPPA300OA	\$389
AIM 330	Leading in an Evolving Risk Environment		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIM330OA	\$415
AIM 331	Managing Strategic Threats and Opportunities		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIM331OA	\$415
PEBC 110	► Recommending Employee Benefit Solutions		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	PEBC110OA	\$389
PEBC 112	► Becoming an Effective Employee Benefits Consultant		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	PEBC112OA	\$389

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ARM 400	Risk in an Evolving World		
	ARM 400 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM400COMP	\$515
	ARM 400 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM400RECO	\$415
ARM 401	Holistically Assessing Risk		
	ARM 401 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM401COMP	\$515
	ARM 401 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM401RECO	\$415
ARM 402	Successfully Treating Risk		
	ARM 402 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM402COMP	\$515
	ARM 402 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM402RECO	\$415
ACRM 401	Effectively Managing Cyber Risk		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	ACRM401OA	\$415
ACRM 402	Successfully Implementing Cyber Coverages		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	ACRM402OA	\$415
AU 60	Evaluating Commercial Underwriting Risks		
	AU 60 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU60COMP	\$515
	AU 60 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU60RECO	\$415
AU 61	Underwriting Organizations' Property Risks		
	AU 61 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU61COMP	\$515
	AU 61 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU61RECO	\$415
AU 62	Underwriting Organizations' Liability Risks		
	AU 62 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU62COMP	\$515
	AU 62 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU62RECO	\$415
AU 67	Managing Underwriting Success		
	AU 67 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU67COMP	\$515
	AU 67 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU67RECO	\$415

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PBP 401	Becoming a Strategic Program Administrator		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	PBP401OA	\$415
PBP 402	Understanding Program Administrator Contracts and Submissions		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	PBP402OA	\$415
AAI 301	Becoming a Successful Insurance Agent		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301OA	\$319
	Segment A Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301AOA	\$179
	Segment B Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301BOA	\$179
AAI 302	Growing a Book of Business		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302OA	\$319
	Segment A Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302AOA	\$179
	Segment B Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302BOA	\$179
AAI 303	Understanding Coverage Solutions		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303OA	\$319
	Segment A Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303AOA	\$179
	Segment B Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303BOA	\$179
AAI 330	Managing a Thriving Agency		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI330OA	\$319
APA 320	Understanding Premium Auditing		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	APA320OA	\$415
APA 321	Auditing Premiums for Insurance Products		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	APA321OA	\$415
AIAF 320	Insurer Accounting and Finance Principles		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIAF320OA	\$415
AIAF 321	Managing Insurer Risk and Capital		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIAF321OA	\$415

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AMIM 320	Insuring Ocean Marine Risks		
	Online Learning with Exam Prep and Mobile App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AMIM3200A	\$415
AMIM 321	Meeting Inland Marine Insurance Needs		
	Online Learning with Exam Prep and Mobile App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AMIM3210A	\$415
ARe 320	Serving the Reinsurance Customer		
	ARe 320 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE3200A	\$415
ARe 321	Exploring Reinsurance Products and Transactions		
	ARe 321 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE3210A	\$415
ARe 322	Developing and Executing Treaty Reinsurance Contracts		
	ARe 322 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE3220A	\$415
AFSB 151	Understanding Surety Bond Basics		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	151CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	1510A	\$415
AFSB 152	Analyzing Contract Surety Bonding		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	152CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	1520A	\$415
AFSB 153	Mastering Commercial Surety Bonding and Crime Insurance		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	153CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	1530A	\$415
ASLI 320	Understanding Surplus Lines Operations		
	Recommended Package , 1st edition (Course book, online course, assignment quizzes, practice exam, mobile app)	ASLI320CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, assignment quizzes, practice exam, mobile app)	ASLI3200A	\$415
ASLI 321	Managing Risks with Surplus Lines Coverage		
	Recommended Package , 1st edition (Course book, online course, assignment quizzes, practice exam, mobile app)	ASLI321CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, assignment quizzes, practice exam, mobile app)	ASLI3210A	\$415

STUDY MATERIALS		ITEM #	UNIT COST
AIDA 401	Using Data Analytics to Strengthen the Insurance Value Chain		
	AIDA 401 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIDA401OLPK	\$415
AIDA 402	Developing and Implementing Data-Driven Strategies		
	AIDA 402 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIDA402OLPK	\$415
ARC 301	Navigating the Insurance Regulatory Environment		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, assignment quizzes, practice exams, mobile app)	ARC301OA	\$415
ACSR 321	Becoming a Successful CSR		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, mobile app)	ACSR321OA	\$309
ACSR 322	Addressing Coverage Inquiries		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, mobile app)	ACSR322OA	\$309
M-AB 131	Examining Workers Compensation Coverage	M-AB 131	\$85
M-AB 132	Understanding P&C Ratemaking and Pricing	M-AB 132	\$85
M-AB 133	Excelling at Account Management	M-AB 133	\$85
M-AB 134	Exploring Today's Risk Management and Insurance Landscape	M-AB 134	\$85
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