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KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

▶ Revised/New Content.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Foundation Courses)			
CPCU 500	Becoming a Leader in Risk Management and Insurance		
	CPCU 500 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU500COMP	\$519
	CPCU 500 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU500RECO	\$419
CPCU 520	Meeting Challenges Across Insurance Operations		
	CPCU 520 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU520COMP	\$519
	CPCU 520 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU520RECO	\$419
CPCU 530	Applying Legal Concepts to Insurance		
	CPCU 530 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU530COMP	\$519
	CPCU 530 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU530RECO	\$419
CPCU 540	Contributing to Insurer Financial Performance		
	CPCU 540 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU540COMP	\$519
	CPCU 540 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU540RECO	\$419
CPCU 550	Maximizing Value with Data and Technology		
	CPCU 550 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU550COMP	\$519
	CPCU 550 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU550RECO	\$419

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STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
CPCU 551	Managing Commercial Property Risk		
	CPCU 551 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU551COMP	\$519
	CPCU 551 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU551RECO	\$419
CPCU 552	Managing Commercial Liability Risk		
	CPCU 552 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU552COMP	\$519
	CPCU 552 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU552RECO	\$419
CPCU 555	Advancing Personal Insurance Products		
	CPCU 555 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU555COMP	\$519
	CPCU 555 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU555RECO	\$419
CPCU 556	Building a Competitive Edge in Personal Lines		
	CPCU 556 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU556COMP	\$519
	CPCU 556 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU556RECO	\$419

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STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
AINS 101	Increasing Your Insurance IQ AINS 101 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1010A	\$359
AINS 102	Understanding Personal Insurance AINS 102 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1020A	\$359
AINS 103	Exploring Commercial Insurance AINS 103 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1030A	\$359
AIS 320	Delivering Dynamic Insurance Services Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIS3200A	\$359
AIT 401	▶ Understanding the Insurance Landscape Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIT4010A	\$389
API 320	Evaluating and Underwriting Personal Lines Risks Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	API3200A	\$415
API 321	Effectively Managing a Personal Lines Portfolio Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	API3210A	\$415
AIO 101	▶ Understanding Claims and Underwriting Fundamentals Online Learning with Exam Prep and Mobile App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIO1010A	\$359
AIO 102	▶ Navigating Insurance Policy Administration Online Learning with Exam Prep and Mobile App , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIO1020A	\$359
ACRR 401	▶ Responding to Natural Catastrophe Risks Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	ACRR4010A	\$415
ACRR 402	▶ Managing Catastrophe Risks Caused by Humans Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	ACRR4020A	\$415

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STUDY MATERIALS		ITEM #	UNIT COST
AIC 300	Claims in an Evolving World		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC300OLPK	\$419
AIC 301	Expanding Your Claims Perspective		
	AIC 301 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC301OLPK	\$419
AIC 302	Successfully Evaluating Auto Claims		
	AIC 302 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC302OLPK	\$419
AIC 303	Successfully Evaluating Liability Claims		
	AIC 303 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC303OLPK	\$419
AIC 304	Successfully Evaluating Property Claims		
	AIC 304 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC304OLPK	\$419
AIC 305	Successfully Evaluating Workers Compensation Claims		
	AIC 305 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC305OLPK	\$419
AIC 330	Leading a Successful Claims Team		
	AIC 330 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC330OLPK	\$419
SPPA 300	▶ Navigating Claims as a Public Adjuster		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	SPPA300OA	\$389
AIM 330	Leading in an Evolving Risk Environment		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIM330OA	\$415
AIM 331	Managing Strategic Threats and Opportunities		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIM331OA	\$415
PEBC 110	▶ Recommending Employee Benefit Solutions		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	PEBC110OA	\$389
PEBC 112	▶ Becoming an Effective Employee Benefits Consultant		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	PEBC112OA	\$389

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STUDY MATERIALS		ITEM #	UNIT COST
ARM 400	Risk in an Evolving World		
	ARM 400 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM400COMP	\$515
	ARM 400 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM400RECO	\$415
ARM 401	Holistically Assessing Risk		
	ARM 401 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM401COMP	\$515
	ARM 401 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM401RECO	\$415
ARM 402	Successfully Treating Risk		
	ARM 402 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM402COMP	\$515
	ARM 402 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARM402RECO	\$415
ACRM 401	Effectively Managing Cyber Risk		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	ACRM401OA	\$415
ACRM 402	Successfully Implementing Cyber Coverages		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	ACRM402OA	\$415
AU 60	Evaluating Commercial Underwriting Risks		
	AU 60 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU60COMP	\$515
	AU 60 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU60RECO	\$415
AU 61	Underwriting Organizations' Property Risks		
	AU 61 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU61COMP	\$515
	AU 61 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU61RECO	\$415
AU 62	Underwriting Organizations' Liability Risks		
	AU 62 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU62COMP	\$515
	AU 62 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU62RECO	\$415
AU 67	Managing Underwriting Success		
	AU 67 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU67COMP	\$515
	AU 67 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU67RECO	\$415

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PBP 401	Becoming a Strategic Program Administrator		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	PBP401OA	\$415
PBP 402	Understanding Program Administrator Contracts and Submissions		
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	PBP402OA	\$415
AAI 301	Becoming a Successful Insurance Agent		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301OA	\$319
	Segment A Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301AOA	\$179
	Segment B Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301BOA	\$179
AAI 302	Growing a Book of Business		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302OA	\$319
	Segment A Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302AOA	\$179
	Segment B Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302BOA	\$179
AAI 303	Understanding Coverage Solutions		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303OA	\$319
	Segment A Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303AOA	\$179
	Segment B Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303BOA	\$179
AAI 330	Managing a Thriving Agency		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI330OA	\$319
APA 320	Understanding Premium Auditing		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	APA320OA	\$415
APA 321	Auditing Premiums for Insurance Products		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	APA321OA	\$415
AIAF 320	Insurer Accounting and Finance Principles		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIAF320OA	\$415
AIAF 321	Managing Insurer Risk and Capital		
	Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIAF321OA	\$415

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AMIM 320	Insuring Ocean Marine Risks		
	Online Learning with Exam Prep and Mobile App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AMIM320OA	\$415
AMIM 321	Meeting Inland Marine Insurance Needs		
	Online Learning with Exam Prep and Mobile App , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AMIM321OA	\$415
ARe 320	Serving the Reinsurance Customer		
	ARe 320 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE320OA	\$415
ARe 321	Exploring Reinsurance Products and Transactions		
	ARe 321 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE321OA	\$415
ARe 322	Developing and Executing Treaty Reinsurance Contracts		
	ARe 322 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE322OA	\$415
AFSB 151	Understanding Surety Bond Basics		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	151CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	151OA	\$415
AFSB 152	Analyzing Contract Surety Bonding		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	152CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	152OA	\$415
AFSB 153	Mastering Commercial Surety Bonding and Crime Insurance		
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	153CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	153OA	\$415
ASLI 320	Understanding Surplus Lines Operations		
	Recommended Package , 1st edition (Course book, online course, assignment quizzes, practice exam, mobile app)	ASLI320CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, assignment quizzes, practice exam, mobile app)	ASLI320OA	\$415
ASLI 321	Managing Risks with Surplus Lines Coverage		
	Recommended Package , 1st edition (Course book, online course, assignment quizzes, practice exam, mobile app)	ASLI321CPB	\$515
	Online Learning with Exam Prep and Mobile App , 1st edition (Online course, assignment quizzes, practice exam, mobile app)	ASLI321OA	\$415
AIAI 301	▶ Mastering AI Fundamentals		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI301OLPK	\$415
AIAI 302	▶ Enhancing the Insurance Value Chain With AI		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI302OLPK	\$415
AIAI 303	▶ Leading Effectively in an AI Culture		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI303OLPK	\$415

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AIDA 401	Using Data Analytics to Strengthen the Insurance Value Chain AIDA 401 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIDA401OLPK	\$415
AIDA 402	Developing and Implementing Data-Driven Strategies AIDA 402 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIDA402OLPK	\$415
ARC 301	Navigating the Insurance Regulatory Environment Online Learning with Exam Prep and Mobile App , 1st edition (Online course, assignment quizzes, practice exams, mobile app)	ARC301OA	\$415
ACSR 321	Becoming a Successful CSR Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, mobile app)	ACSR321OA	\$309
ACSR 322	Addressing Coverage Inquiries Online Learning with Exam Prep and Mobile App , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, mobile app)	ACSR322OA	\$309
CIIM 501	▶ The Evolving Insurer Financial Landscape CIIM 501 Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM501OLPK	\$529
CIIM 502	▶ Insurance Asset Fundamentals CIIM 502 Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM502OLPK	\$529
CIIM 503	▶ Applying Insurance Asset Management Strategies CIIM 503 Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM503OLPK	\$529
M-AB 131	Examining Workers Compensation Coverage	M-AB 131	\$85
M-AB 132	Understanding P&C Ratemaking and Pricing	M-AB 132	\$85
M-AB 133	Excelling at Account Management	M-AB 133	\$85
M-AB 134	Exploring Today's Risk Management and Insurance Landscape	M-AB 134	\$85
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