

THE INSTITUTES 2026 ORDER FORM FOR STUDY MATERIALS: EDITION 4—ASIA

Prices and availability are subject to change.

The Institutes | 720 Providence Road | Suite 100 | Malvern, PA 19355-3433
Tel: (610) 644-2100 (8 AM – 6 PM eastern time, weekdays) | Fax: (610) 640-9576
Email: CustomerSuccess@TheInstitutes.org



The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' Website, TheInstitutes.org or email questions to CustomerSuccess@TheInstitutes.org.

TO ORDER YOUR STUDY MATERIALS:

1. Indicate when you plan to take your exam.
2. If this order is to be billed, fill out the account number, purchase order number, and billing address.
3. Provide your shipping address.
4. Select your study materials.

5. Add up your order value on the back, and enter the sum in the order value blank below.
6. Add the order value, figure discount if applicable, add shipping and handling costs, and select a payment method. See page 2 for shipping information.

Once you complete the form, you can fax your completed form to (610) 725-1019 or email contract@TheInstitutes.org.

To help us avoid duplicating your order, please do not fax the same order more than once; do not fax and email the same order.

1. PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

☐ January 15–March 15, 2027

☐ April 15–June 15, 2027

☐ July 15–September 15, 2026

☐ October 15–December 15, 2026

2. BILL TO (COMPLETE ALL FIELDS):

(Established accounts only. All other orders must be prepaid. Please direct questions about establishing an account to Accounts Receivable.)

Billing Account #

Purchase Order #

Name—Please print clearly.

Firm Name—if business address

Address

City and State

ZIP Code

Country

Daytime Phone Number (Please include area code.)

3. SHIP TO:

First Name

Last Name

Firm Name—if business address (business address preferred)

Street Address (Do not use PO Box.)

City

Country and Postal Code

Email Address (Please read our privacy statement at TheInstitutes.org.)

Daytime Phone Number

5. ORDER

Order Value (from other side)

\$

Net Order Value

Shipping and Handling Charges—Select your shipping and handling charges based on the destination of your order. (See options below for India, other countries in Asia, and Guam.)

INDIA Only

☐ 10% of the net order value for orders \$750 or less and shipped to one address

\$

☐ 8% of the net order value for orders over \$750 and shipped to one address

\$

Handling Charge—\$10 Per Order (Deliveries in India Only)

Add \$10 in India

\$

Other Countries in ASIA (NOT India)

☐ 25% of the net order value

\$

Handling Charge—\$25 Per Order (Deliveries to Countries in Asia Other Than India)

Add \$25 in Asia

\$

Guam—Contact The Institutes for your best shipping option. Email us at Quotes@TheInstitutes.org

6. Subtotal (Net Amount plus Shipping and Handling)

\$

Total Amount Enclosed (Must be paid in U.S. funds, charged to a billing account, or charge order to a credit card below.)
Make checks payable to The Institutes.

\$

INSTITUTES USE ONLY:
P C \$ _____ # _____ GF AF EX

You can register for Institutes online classes with this order form. If you are uncertain about your study materials, Visit our Website, TheInstitutes.org, call Customer Success at (610) 644-2100, or email questions to CustomerSuccess@TheInstitutes.org.

The Institutes' courses and programs are dynamic in nature. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore course topics, program requirements, and pricing are subject to change at any time.

All in-stock materials are shipped within five business days of our receiving the order.

Shipping to India—Orders \$750 net or less (and shipped to one address) add 10% of the net order value plus \$10 handling charge. All orders over \$750 net (and shipped to one address) add 8% of the net order value plus \$10 handling charge.

Shipping to all other countries in Asia, NOT India—Add 25% of the net order value plus \$25 handling charge. There may be additional fees and/or taxes when the shipment passes through customs at the destination country. These charges are the responsibility of the package recipient.

Shipping to Guam—Contact The Institutes with your order via email for the best shipping option. Email us at Quotes@TheInstitutes.org.

PRICES AND AVAILABILITY ARE SUBJECT TO CHANGE.

2

THE INSTITUTES 2026 ORDER FORM FOR STUDY MATERIALS: EDITION 4—ASIA

Prices and availability are subject to change.

The Institutes | 720 Providence Road | Suite 100 | Malvern, PA 19355-3433

Tel: (800) 644-2101 (8 AM–6 PM eastern time, weekdays) | Fax: (610) 640-9576 (Do not mail copies of faxed orders.)

Email: CustomerSuccess@TheInstitutes.org • Order online at TheInstitutes.org



KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

► Revised/New Content.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Foundation Courses)			
CPCU 500	Becoming a Leader in Risk Management and Insurance		
	CPCU 500 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU500COMP	\$519
	CPCU 500 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU500RECO	\$419
CPCU 520	Meeting Challenges Across Insurance Operations		
	CPCU 520 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU520COMP	\$519
	CPCU 520 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU520RECO	\$419
CPCU 530	Applying Legal Concepts to Insurance		
	CPCU 530 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU530COMP	\$519
	CPCU 530 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU530RECO	\$419
CPCU 540	Contributing to Insurer Financial Performance		
	CPCU 540 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU540COMP	\$519
	CPCU 540 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU540RECO	\$419
CPCU 550	Maximizing Value with Data and Technology		
	CPCU 550 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU550COMP	\$519
	CPCU 550 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU550RECO	\$419

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
CPCU 551	Managing Commercial Property Risk		
	CPCU 551 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU551COMP	\$519
	CPCU 551 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU551RECO	\$419
CPCU 552	Managing Commercial Liability Risk		
	CPCU 552 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU552COMP	\$519
	CPCU 552 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU552RECO	\$419
CPCU 555	Advancing Personal Insurance Products		
	CPCU 555 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU555COMP	\$519
	CPCU 555 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU555RECO	\$419
CPCU 556	Building a Competitive Edge in Personal Lines		
	CPCU 556 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU556COMP	\$519
	CPCU 556 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	CPCU556RECO	\$419

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
AINS 101	Increasing Your Insurance IQ		
	AINS 101 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1010A	\$359
AINS 102	Understanding Personal Insurance		
	AINS 102 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1020A	\$359
AINS 103	Exploring Commercial Insurance		
	AINS 103 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	1030A	\$359
AIS 320	Delivering Dynamic Insurance Services		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIS320OLPK	\$359
AIT 401	► Understanding the Insurance Landscape		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIT401OLPK	\$389
API 320	Evaluating and Underwriting Personal Lines Risks		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	API320OLPK	\$415
API 321	Effectively Managing a Personal Lines Portfolio		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	API321OLPK	\$415
AIO 101	Understanding Claims and Underwriting Fundamentals		
	Online Learning Package , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIO101OLPK	\$359
AIO 102	Navigating Insurance Policy Administration		
	Online Learning Package , 1st edition (Interactive video course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIO102OLPK	\$359
ACRR 401	► Responding to Natural Catastrophe Risks		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	ACRR401OLPK	\$415
ACRR 402	► Managing Catastrophe Risks Caused by Humans		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	ACRR402OLPK	\$415

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
AIC 300	Claims in an Evolving World		
	AIC 300 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC300OLPK	\$419
AIC 301	Expanding Your Claims Perspective		
	AIC 301 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC301OLPK	\$419
AIC 302	Successfully Evaluating Auto Claims		
	AIC 302 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC302OLPK	\$419
AIC 303	Successfully Evaluating Liability Claims		
	AIC 303 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC303OLPK	\$419
AIC 304	Successfully Evaluating Property Claims		
	AIC 304 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC304OLPK	\$419
AIC 305	Successfully Evaluating Workers Compensation Claims		
	AIC 305 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC305OLPK	\$419
AIC 330	Leading a Successful Claims Team		
	AIC 330 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app, AI Assignment Assistant)	AIC330OLPK	\$419
SPPA 300	Navigating Claims as a Public Adjuster		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	SPPA300OLPK	\$389
AIM 330	Leading in an Evolving Risk Environment		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIM330OLPK	\$415
AIM 331	Managing Strategic Threats and Opportunities		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIM331OLPK	\$415
PEBC 110	► Recommending Employee Benefit Solutions		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	PEBC110OLPK	\$389
PEBC 112	► Becoming an Effective Employee Benefits Consultant		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	PEBC112OLPK	\$389

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
ARM 400	► Mastering Risk Management Techniques		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARM400OLPK	\$415
ARM 401	► Managing Risk With Emerging Technology		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARM401OLPK	\$415
ARM 402	► Implementing Risk Management Strategies		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARM402OLPK	\$415
ACRM 401	Effectively Managing Cyber Risk		
	Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	ACRM401OLPK	\$415
ACRM 402	Successfully Implementing Cyber Coverages		
	Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	ACRM402OLPK	\$415
AU 60	Evaluating Commercial Underwriting Risks		
	AU 60 Comprehensive Package , 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	AU60COMP	\$515
	AU 60 Online Learning Package , 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AU60OL	\$415
AU 61	Underwriting Organizations' Property Risks		
	AU 61 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU61COMP	\$515
	AU 61 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU61RECO	\$415
AU 62	Underwriting Organizations' Liability Risks		
	AU 62 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU62COMP	\$515
	AU 62 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU62RECO	\$415
AU 67	Managing Underwriting Success		
	AU 67 Comprehensive Package , 1st edition (Online course, printed course book, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU67COMP	\$515
	AU 67 Recommended Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AU67RECO	\$415

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
PBP 401	Becoming a Strategic Program Administrator		
	Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	PBP401OLPK	\$415
PBP 402	Understanding Program Administrator Contracts and Submissions		
	Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, practice exams, simulated credentialing exam, mobile app)	PBP402OLPK	\$415
AAI 301	Becoming a Successful Insurance Agent		
	Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301OLPK	\$319
	Segment A Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301AOLPK	\$179
	Segment B Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301BOLPK	\$179
AAI 302	Growing a Book of Business		
	Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302OLPK	\$319
	Segment A Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302AOLPK	\$179
	Segment B Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302BOLPK	\$179
AAI 303	Understanding Coverage Solutions		
	Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303OLPK	\$319
	Segment A Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303AOLPK	\$179
	Segment B Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303BOLPK	\$179
AAI 330	Managing a Thriving Agency		
	Online Learning Package , 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI330OLPK	\$319
APA 320	Understanding Premium Auditing		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	APA320OLPK	\$415
APA 321	Auditing Premiums for Insurance Products		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	APA321OLPK	\$415
AIAF 320	Insurer Accounting and Finance Principles		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIAF320OLPK	\$415
AIAF 321	Managing Insurer Risk and Capital		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AIAF321OLPK	\$415

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
AMIM 320	Insuring Ocean Marine Risks		
	Online Learning Package , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AMIM320OLPK	\$415
AMIM 321	Meeting Inland Marine Insurance Needs		
	Online Learning Package , 1st edition, (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	AMIM321OLPK	\$415
ARe 320	Serving the Reinsurance Customer		
	ARe 320 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE320OLPK	\$415
ARe 321	Exploring Reinsurance Products and Transactions		
	ARe 321 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE321OLPK	\$415
ARe 322	Developing and Executing Treaty Reinsurance Contracts		
	ARe 322 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ARE322OLPK	\$415
AFSB 151	Understanding Surety Bond Basics		
	Comprehensive Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	AFSB151COMP	\$515
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	AFSB151RECO	\$415
AFSB 152	Analyzing Contract Surety Bonding		
	Comprehensive Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	AFSB152COMP	\$515
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	AFSB152RECO	\$415
AFSB 153	Mastering Commercial Surety Bonding and Crime Insurance		
	Comprehensive Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, printed course book, mobile app)	AFSB153COMP	\$515
	Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, mobile app)	AFSB153RECO	\$415
ASLI 320	Understanding Surplus Lines Operations		
	Comprehensive Package , 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI Tutor, mobile app)	ASLI320COMP	\$515
	Recommended Package , 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI Tutor, mobile app)	ASLI320RECO	\$415
ASLI 321	Managing Risks with Surplus Lines Coverage		
	Comprehensive Package , 1st edition (Course book, online course, assignment quizzes, practice exam, mobile app)	ASLI321COMP	\$515
	Recommended Package , 1st edition (Online course, assignment quizzes, practice exam, mobile app)	ASLI321RECO	\$415
AIAI 301	► Mastering AI Fundamentals		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI301OLPK	\$415
AIAI 302	► Enhancing the Insurance Value Chain With AI		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI302OLPK	\$415
AIAI 303	► Leading Effectively in an AI Culture		
	Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI303OLPK	\$415

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.

STUDY MATERIALS		ITEM #	UNIT COST
AIDA 401	Using Data Analytics to Strengthen the Insurance Value Chain		
	AIDA 401 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIDA401OLPK	\$415
AIDA 402	Developing and Implementing Data-Driven Strategies		
	AIDA 402 Online Learning Package , 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIDA402OLPK	\$415
ARC 301	Navigating the Insurance Regulatory Environment		
	Online Learning Package , 1st edition (Online course, assignment quizzes, practice exams, mobile app)	ARC301OLPK	\$415
ACSR 321	Becoming a Successful CSR		
	Online Learning Package , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, mobile app)	ACSR321OLPK	\$309
ACSR 322	Addressing Coverage Inquiries		
	Online Learning Package , 1st edition (Interactive course with printable study outline and course book, complete exam prep, simulated credentialing exam, mobile app)	ACSR322OLPK	\$309
CIIM 501	► The Evolving Insurer Financial Landscape		
	CIIM 501 Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM501OLPK	\$529
CIIM 502	► Insurance Asset Fundamentals		
	CIIM 502 Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM502OLPK	\$529
CIIM 503	► Applying Insurance Asset Management Strategies		
	CIIM 503 Online Learning Package , 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM503OLPK	\$529
M-AB 131	Examining Workers Compensation Coverage	M-AB 131	\$85
M-AB 132	Understanding P&C Ratemaking and Pricing	M-AB 132	\$85
M-AB 133	Excelling at Account Management	M-AB 133	\$85
M-AB 134	Exploring Today's Risk Management and Insurance Landscape	M-AB 134	\$85
M-AB 135	Closing Business Income Coverage Gaps	M-AB 135	\$85
RMI 315	Introduction to Risk Management and Insurance , 1st edition (Textbook with Exam Access)	RMI 315-02	\$180
PTC I	Core Property Adjusting Principles (12 online courses plus exams in one package)—Contact Customer Success to order		\$479
PTC II	Exterior Loss Adjusting (12 online courses plus exams in one package)—Contact Customer Success to order		\$479
PTC III	Interior Loss Adjusting (12 online courses plus exams in one package)—Contact Customer Success to order		\$479
PTC I & II	Bonus Package (PTC I and II courses plus exams in one package)—Contact Customer Success to order		\$899
PTC I & III	Bonus Package (PTC I and III courses plus exams in one package)—Contact Customer Success to order		\$899
WCCA 300	Analyzing the Workers Compensation Landscape		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	WCCA300OLPK	\$389
WCCA 301	Handling Workers Compensation Claims		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	WCCA301OLPK	\$389
WCCA 302	Conducting Workers Compensation Investigations		
	Online Learning Package , 1st edition (Interactive course with printable study outline, complete exam prep, simulated credentialing exam, mobile app)	WCCA302OLPK	\$389
INSTITUTES ONLINE COURSES—\$25 per Professional Development Hour (PDH). New online learning courses are coming soon! Log on to TheInstitutes.org for details.			

The Institutes' courses and programs are dynamic. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore, course topics, program requirements, and pricing are subject to change at any time. If you are uncertain about your study materials or wish to get the latest course and program information, check The Institutes' website, TheInstitutes.org, call Customer Success at (800) 644-2101, or email questions to CustomerSuccess@TheInstitutes.org.