THE INSTITUTES 2026 ORDER FORM FOR STUDY MATERIALS: EDITION 6—ASIA

Prices and availability are subject to change.

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The Institutes Knowledge Group™

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2. If this order is to be billed, fill out the account number, purchase order number, and billing address.
3. Provide your shipping address.
4. Select your study materials.
5. Add up your order value on the back, and enter the sum in the order value blank below.
6. Add the order value, figure discount if applicable, add shipping and handling costs, and select a payment method. See page 2 for shipping information.

Once you complete the form, you can fax your completed form to (610) 725-1019 or email contract@TheInstitutes.org.

To help us avoid duplicating your order, please do not fax the same order more than once; do not fax and email the same order.

1. PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

☐ January 15–March 15, 2027 ☐ April 15–June 15, 2027 ☐ July 15–September 15, 2027 ☐ October 15–December 15, 2026

2. BILL TO (COMPLETE ALL FIELDS):

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5. ORDER

Order Value (from other side)	$
Net Order Value	
Shipping and Handling Charges–Select your shipping and handling charges based on the destination of your order. (See options below for India, other countries in Asia, and Guam.)	
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☐ 10% of the net order value for orders $750 or less and shipped to one address	$
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4.

ITEM #	DESCRIPTION	QUANTITY	UNIT COST	AMOUNT
				$
Order Value (Carry this total to front of order form.)				$

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The Institutes' courses and programs are dynamic in nature. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore course topics, program requirements, and pricing are subject to change at any time.

SHIPPING AND HANDLING INFORMATION

All in-stock materials are shipped within five business days of our receiving the order.

Shipping to India–Orders $750 net or less (and shipped to one address) add 10% of the net order value plus $10 handling charge. All orders over $750 net (and shipped to one address) add 8% of the net order value plus $10 handling charge.

Shipping to all other countries in Asia, NOT India–Add 25% of the net order value plus $25 handling charge. There may be additional fees and/or taxes when the shipment passes through customs at the destination country. These charges are the responsibility of the package recipient.

Shipping to Guam–Contact The Institutes with your order via email for the best shipping option. Email us at Quotes@TheInstitutes.org.

PRICES AND AVAILABILITY ARE SUBJECT TO CHANGE.

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KEY TO ORDER FORM SYMBOLS

Prices for new items are effective immediately. Course topics, program requirements, and pricing are subject to change at any time.

▶ Revised/New Content.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Foundation Courses)			
CPCU 500	**Becoming a Leader in Risk Management and Insurance**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU500COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU500OL	$419
CPCU 520	**Meeting Challenges Across Insurance Operations**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU520COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU520OL	$419
CPCU 530	**Applying Legal Concepts to Insurance**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU530COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU530OL	$419
CPCU 540	**Contributing to Insurer Financial Performance**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU540COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU540OL	$419
CPCU 550	**Maximizing Value with Data and Technology**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU550COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU550OL	$419

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STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
CPCU 551	**Managing Commercial Property Risk**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU551COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU551OL	$419
CPCU 552	**Managing Commercial Liability Risk**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU552COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU552OL	$419
CPCU 555	**Advancing Personal Insurance Products**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU555COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU555OL	$419
CPCU 556	**Building a Competitive Edge in Personal Lines**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exams, AI tutor, mobile app)	CPCU556COMP	$519
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	CPCU556OL	$419

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STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
AINS 101	**Increasing Your Insurance IQ**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	101OL	$359
AINS 102	**Understanding Personal Insurance**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	102OL	$359
AINS 103	**Exploring Commercial Insurance**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	103OL	$359
AIS 320	**Delivering Dynamic Insurance Services**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIS320OL	$359
AIT 401	**Understanding the Insurance Landscape**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIT401OL	$389
API 320	**Evaluating and Underwriting Personal Lines Risks**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	API320OL	$415
API 321	**Effectively Managing a Personal Lines Portfolio**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	API321OL	$415
AIO 101	**Understanding Claims and Underwriting Fundamentals**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIO101OL	$359
AIO 102	**Navigating Insurance Policy Administration**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIO102OL	$359
ACRR 401	▶ **Responding to Natural Catastrophe Risks**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ACRR401OL	$415
ACRR 402	▶ **Managing Catastrophe Risks Caused by Humans**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ACRR402OL	$415

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STUDY MATERIALS		ITEM #	UNIT COST
AIC 300	**Claims in an Evolving World**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIC300OL	$419
AIC 301	**Expanding Your Claims Perspective**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIC301OL	$419
AIC 302	**Successfully Evaluating Auto Claims**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIC302OL	$419
AIC 303	**Successfully Evaluating Liability Claims**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIC303OL	$419
AIC 304	**Successfully Evaluating Property Claims**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIC304OL	$419
AIC 305	**Successfully Evaluating Workers Compensation Claims**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIC305OL	$419
AIC 330	**Leading a Successful Claims Team**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIC330OL	$419
SPPA 300	**Navigating Claims as a Public Adjuster**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	SPPA300OL	$389
AIM 330	**Leading in an Evolving Risk Environment**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIM330OL	$415
AIM 331	**Managing Strategic Threats and Opportunities**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIM331OL	$415
PEBC 110 ▶	**Recommending Employee Benefit Solutions**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	PEBC110OL	$389
PEBC 112 ▶	**Becoming an Effective Employee Benefits Consultant**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	PEBC112OL	$389

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STUDY MATERIALS		ITEM #	UNIT COST
ARM 400	▶ **Mastering Risk Management Techniques**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARM400OL	$415
ARM 401	▶ **Managing Risk With Emerging Technology**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARM401OL	$415
ARM 402	▶ **Implementing Risk Management Strategies**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARM402OL	$415
ACRM 401	**Effectively Managing Cyber Risk**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ACRM401OL	$415
ACRM 402	**Successfully Implementing Cyber Coverages**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ACRM402OL	$415
AU 300	▶ **Strengthening Commercial Underwriting Decision-Making**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AU300OL	$415
AU 301	▶ **Analyzing Commercial Accounts**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AU301OL	$415
AU 302	▶ **Advancing Commercial Underwriting Strategy**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AU302OL	$415
AU 330	▶ **Leading Commercial Underwriting Innovation**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AU330OL	$415

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PBP 401	**Becoming a Strategic Program Administrator**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	PBP401OL	$415
PBP 402	**Understanding Program Administrator Contracts and Submissions**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	PBP402OL	$415
AAI 301	**Becoming a Successful Insurance Agent**		
	Online Learning Package, 1st edition (Online course, printable study outline and course ebook, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AAI301OL	$319
	Segment A Online Learning Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301AOL	$179
	Segment B Online Learning Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI301BOL	$179
AAI 302	**Growing a Book of Business**		
	Online Learning Package, 1st edition (Online course, printable study outline and course ebook, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AAI302OL	$319
	Segment A Online Learning Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302AOL	$179
	Segment B Online Learning Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI302BOL	$179
AAI 303	**Understanding Coverage Solutions**		
	Online Learning Package, 1st edition (Online course, printable study outline and course ebook, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AAI303OL	$319
	Segment A Online Learning Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303AOL	$179
	Segment B Online Learning Package, 1st edition (Interactive course with printable study outline and course ebook, complete exam prep, simulated credentialing exam, mobile app)	AAI303BOL	$179
AAI 330	**Managing a Thriving Agency**		
	Online Learning Package, 1st edition (Online course, printable study outline and course ebook, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AAI330OL	$319
APA 320	**Understanding Premium Auditing**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	APA320OL	$415
APA 321	**Auditing Premiums for Insurance Products**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	APA321OL	$415
AIAF 320	**Insurer Accounting and Finance Principles**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIAF320OL	$415
AIAF 321	**Managing Isurer Risk and Capital**		
	Online Learning Package, 1st edition (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AIAF321OL	$415

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STUDY MATERIALS		ITEM #	UNIT COST
AMIM 320	**Insuring Ocean Marine Risks**		
	Online Learning Package, 1st edition, (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AMIM320OL	$415
AMIM 321	**Meeting Inland Marine Insurance Needs**		
	Online Learning Package, 1st edition, (Online course, printable study outline, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AMIM321OL	$415
ARe 320	**Serving the Reinsurance Customer**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARE320OL	$415
ARe 321	**Exploring Reinsurance Products and Transactions**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARE321OL	$415
ARe 322	**Developing and Executing Treaty Reinsurance Contracts**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	ARE322OL	$415
AFSB 151	**Understanding Surety Bond Basics**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AFSB151COMP	$515
	Recommended Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AFSB151OL	$415
AFSB 152	**Analyzing Contract Surety Bonding**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AFSB152COMP	$515
	Recommended Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AFSB152OL	$415
AFSB 153	**Mastering Commercial Surety Bonding and Crime Insurance**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AFSB153COMP	$515
	Recommended Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	AFSB153OL	$415
ASLI 320	**Understanding Surplus Lines Operations**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, mobile app)	ASLI320COMP	$515
	Recommended Package, 1st edition (Online course, assignment quizzes, interactive practice exams, mobile app)	ASLI320OL	$415
ASLI 321	**Managing Risks with Surplus Lines Coverage**		
	Comprehensive Package, 1st edition (Online course, printed course book, assignment quizzes, interactive practice exams, mobile app)	ASLI321COMP	$515
	Recommended Package, 1st edition (Online course, assignment quizzes, interactive practice exams, mobile app)	ASLI321OL	$415
AIAI 301 ▶	**Mastering AI Fundamentals**		
	Online Learning Package, 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI301OL	$415
AIAI 302 ▶	**Enhancing the Insurance Value Chain With AI**		
	Online Learning Package, 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI302OL	$415
AIAI 303 ▶	**Leading Effectively in an AI Culture**		
	Online Learning Package, 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	AIAI303OL	$415

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STUDY MATERIALS		ITEM #	UNIT COST
AIDA 401	**Using Data Analytics to Strengthen the Insurance Value Chain**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIDA401OL	$415
AIDA 402	**Developing and Implementing Data-Driven Strategies**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, simulated credentialing exam, AI tutor, mobile app)	AIDA402OL	$415
ARC 301	**Navigating the Insurance Regulatory Environment**		
	Online Learning Package, 1st edition (Online course, assignment quizzes, interactive practice exams, mobile app)	ARC301OL	$415
ACSR 321	**Becoming a Successful CSR**		
	Online Learning Package, 1st edition (Online course, printable study outline and course ebook, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ACSR321OL	$309
ACSR 322	**Addressing Coverage Inquiries**		
	Online Learning Package, 1st edition (Online course, printable study outline and course ebook, assignment quizzes, interactive practice exams, simulated credentialing exam, mobile app)	ACSR322OL	$309
CIIM 501	▶ **The Evolving Insurer Financial Landscape**		
	Online Learning Package, 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM501OL	$529
CIIM 502	▶ **Insurance Asset Fundamentals**		
	Online Learning Package, 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM502OL	$529
CIIM 503	▶ **Applying Insurance Asset Management Strategies**		
	Online Learning Package, 1st edition (Online course, printable study outline, interactive practice exams, simulated credentialing exam, mobile app)	CIIM503OL	$529
M-AB 131	**Examining Workers Compensation Coverage**	M-AB 131	$85
M-AB 132	**Understanding P&C Ratemaking and Pricing**	M-AB 132	$85
M-AB 133	**Excelling at Account Management**	M-AB 133	$85
M-AB 134	**Exploring Today's Risk Management and Insurance Landscape**	M-AB 134	$85
M-AB 135	**Closing Business Income Coverage Gaps**	M-AB 135	$85
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